

EuroPH CONNECT

BUSINESS • OPPORTUNITIES • PERSPECTIVES

THE BUSINESS DIGEST
OF THE EUROPEAN CHAMBER
OF COMMERCE OF THE PHILIPPINES

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ENERGY EFFICIENCY FIRST

IN THIS ISSUE:

EFFICIENCY SHOULD ALWAYS BE THE FIRST ANSWER

11 EU states already meet their 2020 renewable energy targets

EUROPEAN CHAMBER WELCOMES NEW PRESIDENT

An Interview with Republic Cement Ceo Nabil Francis

INSIDE THE ECCP

Energy Smart Philippines 2018: Luzon, Visayas and Mindanao

INFOGRAPHIC

Philippines' Gross Power Generation and Consumption



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Editorial



FLORIAN GOTTEIN
ECCP EXECUTIVE DIRECTOR
FLORIAN.GOTTEIN@ECCP.COM

With Q1 already behind us, 2019 is well-positioned to becoming another exciting year for the ECCP. We at the Chamber continue to be busy ensuring that you get the best value out of your membership. These past few months have already been packed with activities, ranging from pocket learning sessions, trainings, networking events and luncheon meetings. We hope you can continue to join us at our upcoming activities and experience the new offerings the Chamber has in store for you. For more information about this year's lineup of events and activities, flip to page 20.

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In this issue of the EuroPH Connect, we tackle something near and dear to the Chamber's heart: energy efficiency. Energy efficiency has been a long standing advocacy of the ECCP.

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In this issue of the EuroPH Connect, we tackle something near and dear to the Chamber's heart: energy efficiency. Energy efficiency has been a long standing advocacy of the ECCP. We continue to host Energy Smart Philippines, an annual event, in Luzon, Visayas and Mindanao in order to provide opportunities for key stakeholders within the public and private sectors to discuss best practices in building a sustainable energy future and to mainstream energy efficiency technologies as well as the use of renewable


energy. In this issue, we continue to highlight the ECCP's efforts in energy efficiency. On pages 18-19, there is also an infographic on the Philippines' gross power generation and consumption.

In this issue, we also have a short feature of the newly elected President of the ECCP and Republic Cement CEO Nabil Francis to help you get to know him better. Flip to pages 11 & 12 to read more on his view on the business relationship of EU and the Philippines, the projects and partnerships you can look forward to with the ECCP this year, and his vision for the ECCP.

We would also like to highlight the recently held EU Ambassadors' Meeting, where recent developments in Philippine economic performance and the challenges and efforts required to improve and enhance Europe-Philippine business relation were discussed. The ECCP also participated in the media launch of the Nickel Initiative 2019: Shaping Tomorrow, Together, an initiative of the Philippine Nickel Industry Association, one of the Chamber's Premium Members. The Nickel Initiative 2019 aims to serve as a platform to create economic opportunities, enhance cooperation and promote the potential of the Philippine nickel industry.

On a final note, updates on your Chamber's activities over the past few months spanning in its four branches in Manila, Cebu, Davao and CDO are available in this issue's Inside ECCP section on page 23. Keep yourself updated with the list of trade fairs for 2019 on page 33 and get acquainted with the new faces in the chamber on page 34.

I hope you enjoy this issue of the EuroPH Connect and, as always, thank you for your continuing support. We hope to see more of you this coming 2019! ■

A close-up photograph of a person's hand holding a glowing incandescent light bulb inside a black, circular, recessed light fixture. The hand is positioned on the right side of the frame, with fingers gripping the base of the bulb. The bulb is illuminated, casting a warm glow. The background is a plain, light-colored wall.

Efficiency Should Always Be the First Answer

By Kevin Lane, IEA energy analyst, and Armin Mayer, IEA energy analyst.
20 November 2018.

While the world is becoming more energy efficient, strong global growth is offsetting those gains. As a result, we are consuming more energy and emitting more carbon dioxide.

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But greater action on energy efficiency can reverse this trend. The International Energy Agency's most recent market report on efficiency shows how deploying all cost-effective efficiency measures, relying only on available technologies, would allow the global economy to double by 2040 with only a marginal increase in energy demand. This Efficient World Scenario offers a blueprint for a world where energy efficiency measures keep a lid on energy demand growth and carbon emissions while economies expand.

But would greater efficiency actually prompt more energy use? If consumers have access to more efficient air conditioners or cars, for example, will they simply use them more, increasing overall energy consumption? Or if households save on energy at home, will they spend the income elsewhere, on services that rely on energy? This theory is most commonly referred to as the “rebound effect,” and some economists have suggested that efficiency improvements can lead to greater energy consumption.

A recent article in *The Economist* cited recent work by researchers from the Swiss Federal Institute of Technology who have developed a general equilibrium model to predict the economy-wide impact of more energy efficient technologies. The model suggests that the rebound effect essentially negated all the efficiency gains obtained in the United States during the second half of the last Century, according to the article.

In reality, energy efficiency has been critical in decoupling economic growth from rising energy consumption and greenhouse gas emissions. In the United States, energy consumption and GDP rose at almost an identical rate between 1949 and 1975. Following the oil crisis of the early 1970s and the implementation of vehicle fuel economy standards and many other efficiency measures, the US economy underwent a fundamental shift: Between 1976 and 2009, GDP nearly tripled, while energy consumption increased by less than 25%.



Japan has had similar successes with efficiency measures, achieving a 2.6 fold increase in real GDP while final energy consumption remained relatively constant. Denmark provides a further example of how efficiency measures can deliver meaningful economic outcomes. The 1973 Oil Crisis had a severe impact on the Nordic country, which was heavily reliant on fossil fuel imports to meet its energy needs. As a result of comprehensive efficiency measures (combined with world-leading promotion of renewable energies) implemented in the mid-1970s, Denmark reduced its energy intensity by over 50% and GHG emissions by 30% while more than doubling GDP growth by 2015.

All this is not to say that the rebound effect does not exist. In some sectors, like transport or home heating and cooling, a direct rebound has been measured in some studies. Mitigating such rebound effects is possible through measures such as: introducing road pricing to curb rebound within transport and by introducing green energy levies or taxes to raise energy prices lowered as a result of

efficiency. This is required to maximise expected energy savings from efficiency measures. However, some rebound may actually be intentional and even desirable, especially where demands for essential services – such as heating and cooling – are lacking. In developed economies, access to energy may not be an issue, but access to affordable energy is a major concern for many low-income households. In such cases, policy makers must consider whether expanding energy services constitutes a rebound effect, or rather a desired social outcome, such as families being able to afford warm and comfortable homes.

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In emerging economies, the provision of more energy services is a fundamental part of economic growth and social development. Energy efficiency can help ensure that any increase in the availability of energy services brings real benefits rather than creating additional problems, such as increased air pollution.

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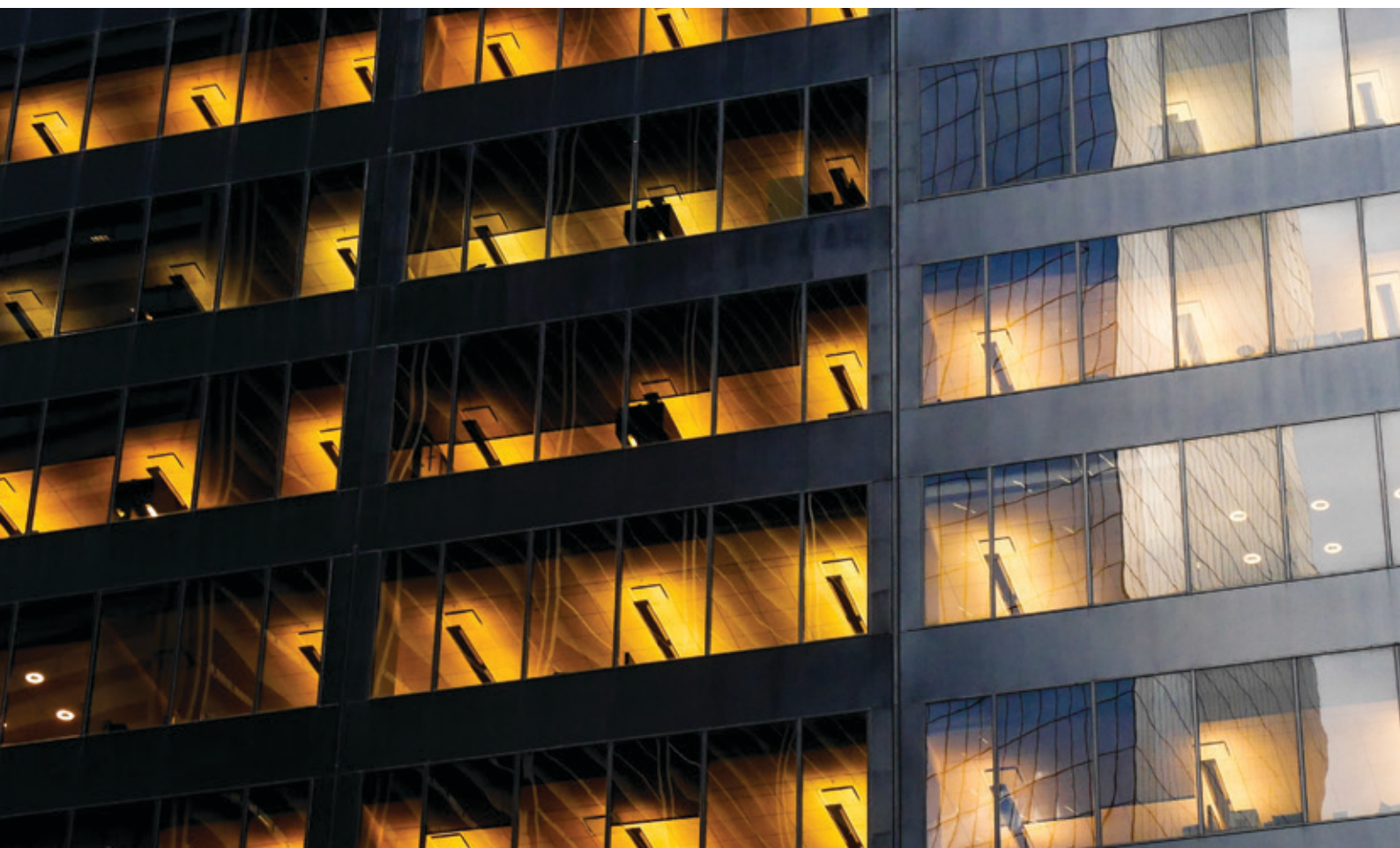
In emerging economies, the provision of more energy services is a fundamental part of economic growth and social development. Energy efficiency can help ensure that any increase in the availability of energy services brings real benefits rather than creating additional problems, such as increased air pollution.

In India, for example, the Ujala initiative has distributed 330 million energy-efficient LED lamps since 2015. In addition to providing an important energy service for millions of low income households, the initiative freed up enough energy to power at least 1 million additional households. A similar initiative, though on a smaller scale, led by the Energy Commission in Ghana was able to increase energy access by over 7% in a single year through the deployment of efficient refrigeration and lighting technologies.

In such cases, energy efficiency contributed to social and economic development, rather than simply a reduction in energy use. Some might consider this a rebound effect; alternatively, these examples illustrate how energy efficiency can ensure that more people benefit from essential energy services in an equitable way.

Ultimately, developed and emerging economies will continue to strive for economic growth and increased use of quality energy services. Precisely for this reason, energy efficiency will be absolutely indispensable for ensuring that these objectives are met while increases in global energy consumption are kept to a minimum. ■

This article was written by Kevin Lane and Armin Mayer. Published in the International Energy Agency website. This article can also be found at <https://www.iea.org/newsroom/news/2018/november/efficiency-should-always-be-the-first-answer.html>





COMPETENCY HUB

Enhancing Competitiveness through Continuing Professional Training

The C-Suite Challenge 2019, a global survey conducted by the Conference Board, found that the top 3 internal concerns of Global CEOs are: “i) attracting and retaining top talent; ii) creating new business models due to disruptive technology; and iii) developing the next generation of leaders. In the same survey, “Human Capital executives rank the development of agile project teams as the best approach for successfully managing future workforces.” The survey also highlighted that “as teams become a centerpiece of human capital strategy, companies need to emphasize the collaborative aspect of culture.”

Human capital or talent is indeed a key component of successful business models that sustain business competitiveness and adaptability to change. There is a need to empower employees and drive performance by investing in talent management programs that support a continuous improvement of the most valuable asset of every company, its people.

By investing in continuing education and professional training, companies are able to maintain its peak performance as well as ensure corporate growth and profitability.

To support our members and clients, ECCP launched its ECCP Competency Hub as a platform for delivering training opportunities and resources that supports companies aiming to enhance the performance of their teams as well as build the capacity of their people for achieving a competitive edge.

The ECCP Competency Hub addresses the training and continuing education needs of companies and organizes high quality training programs for companies. Such programs are being conducted by seasoned training consultants and established learning partners. The ECCP Competency Hub offers both public and corporate trainings according to the needs of member companies and clients.

Currently, ECCP Competency Hub has currently categorized trainings in three competency program clusters.



Management and Leadership programs foster the knowledge and skills necessary for leaders at all levels of the organization to successfully lead and engage others.



Personality Development cluster includes programs that are designed to recognize the vital role soft skills play in an organization.



Technical programs provide job-specific skills needed to perform specific tasks to gain a new level of expertise on a subject matter.

At the ECCP Competency Hub, we empower people to support personal and professional growth through competency training programs.

To request for a copy of the annual training brochure and latest training calendar of the ECCP Competency Hub, please email kamyr.catapang@eccp.com or call (02) 8845-1326. You may also visit the ECCP website for more updates.

European Chamber Welcomes New President: An Interview with Republic Cement CEO Nabil Francis

Could you share with us what sparked your interest in coming on board as President in ECCP? How have previous experiences in your career affected this decision?

As one of the leading foreign chambers in the Philippines, I am honored to have the opportunity to contribute to the good work that the chamber has done for the past 41 years. The ECCP has an established reputation, not only within the Philippines, but also around the region and the world. So, it was an easy decision to accept the nomination and election as President and to want to contribute my part in the success of EU-Philippines business relations.

Are there any CSR or sustainable projects you are especially passionate about in your work?

One advocacy I am particularly passionate about is road safety in the Philippines. In particular, road safety including occupational safety, training and knowledge transfer for drivers and all those involved in the land transport logistics aspect of the supply chain, building safer and more connected road infrastructure, improving commuter safety, and promoting safer vehicles on the road. It is my hope that we can highlight this very important issue, especially in the Philippines where not a lot of attention is given to potentially life-saving safety solutions.

What projects or partnerships of the ECCP can we look forward to in 2019?

This 2019, the ECCP hopes to foster a stronger sense of partnership and cooperation among all European business organizations present in the Philippines. The goal is to move forward together as one “Team Europe” in the Philippines and to create or solidify synergies between existing European business organizations. Given the challenges of doing business in the Philippines, it is crucial for European businesses to collectively speak as one voice in order to be heard loud and clear: European business is here to stay and European and Filipino business along with the Philippine government must work closely together so that the economic benefits will be inclusive.

What is your vision for the ECCP for your term?

With the vision of a strong and unified Team Europe approach, we hope to truly make an impact on the European-Philippine business community. We aim to do this through closer cooperation and constructive dialogue with the Philippine government, and by pushing for

advocacies that will spur foreign investment and promote ease of doing business in the country. In the medium to long term, we hope to contribute significantly to increasing the Philippines’ competitiveness both regionally and worldwide.

As the CEO of Republic Cement, are there any industry topics or committee areas you would be focusing on specifically during the early stages of your presidency?

In line with the current administration’s thrust, ECCP will be focusing on its advocacies in infrastructure and transportation especially with the ongoing “Build, Build, Build” program. Moreover, the proposed tax reform is an area that we will be closely monitoring and working on given the gravity of its impact on current and potential foreign direct investments. Environmental sustainability and agricultural development are also definitely on top of mind.

What is your view on the business relationship between the EU and the Philippines?

The EU and the Philippines have long been partners for progress and prosperity. Over the years, we can see that the EU-Philippine economic ties continue to be strengthened. In 2017, Philippine total trade with the EU increased by 16% due to the impressive 32% growth of PH exports to the EU market, which can be partially attributed to the GSP+ preferences. Also, a considerable portion of the newly reported approved investments in the Philippines were sourced from the EU, contributing to job creation in the Philippines.

What needs to be done in terms of doing business in the Philippines?

In May 2018, the Ease of Doing Business (EODB) Act has been passed. Its Implementing Rules and Regulations (IRR) have yet to be promulgated. Also, the head of the Anti-Red Tape Authority (ARTA) has yet to be appointed. While the passage EODB Act is already a huge win for the European-Philippine business community, its immediate and effective implementation is crucial for the Philippines to become globally competitive.

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This 2019, the ECCP hopes to foster a stronger sense of partnership and cooperation among all European business organizations present in the Philippines. The goal is to move forward together as one “Team Europe” in the Philippines and to create or solidify synergies between existing European business organizations.

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These 11 EU states already meet their 2020 renewable energy targets

By Sean Fleming, Senior Writer. 18 February 2019

Almost half of the European Union's (EU) 28 member states have already hit, or are close to hitting, their 2020 renewable energy targets.

But despite this, there has been a gradual slow-down in the rate of renewable energy use across the EU, and some member states have a lot of ground to make up this year.

Those that are already top of the class are: Bulgaria, Croatia, Czech Republic, Denmark, Estonia, Finland, Italy, Hungary, Lithuania, Romania and Sweden. Hot on their heels are Austria, Greece and Latvia, who look certain to hit their targets.

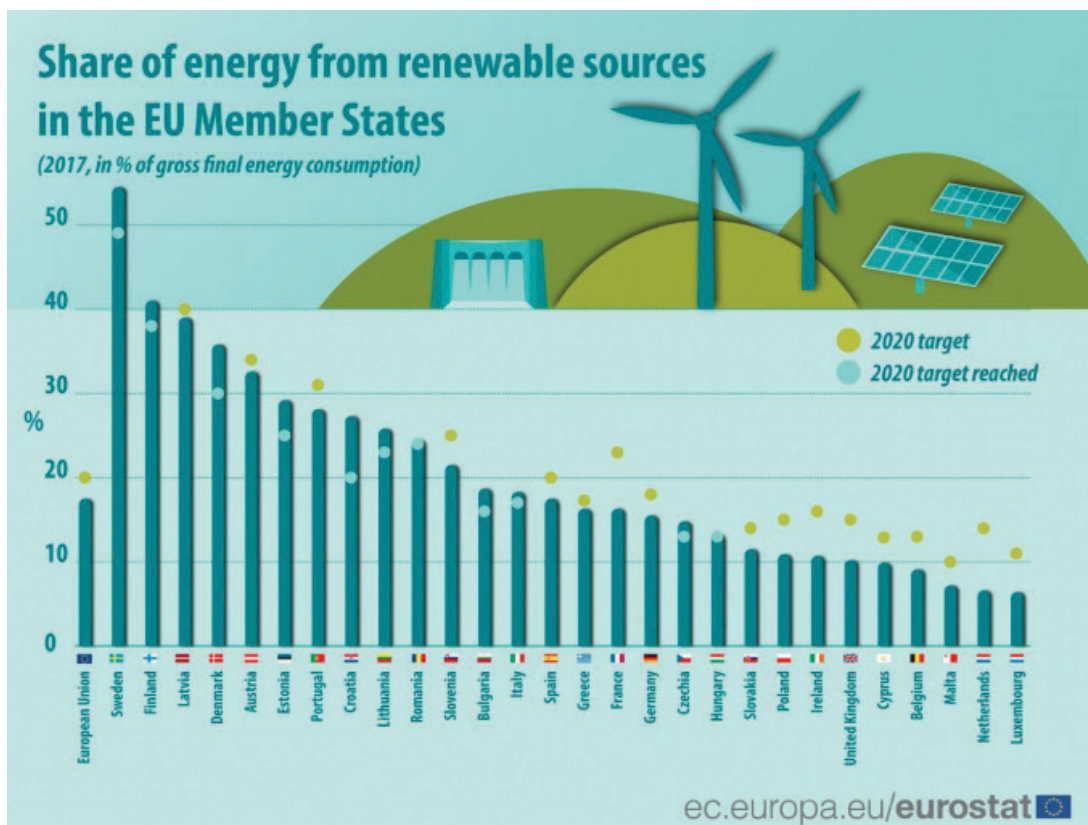
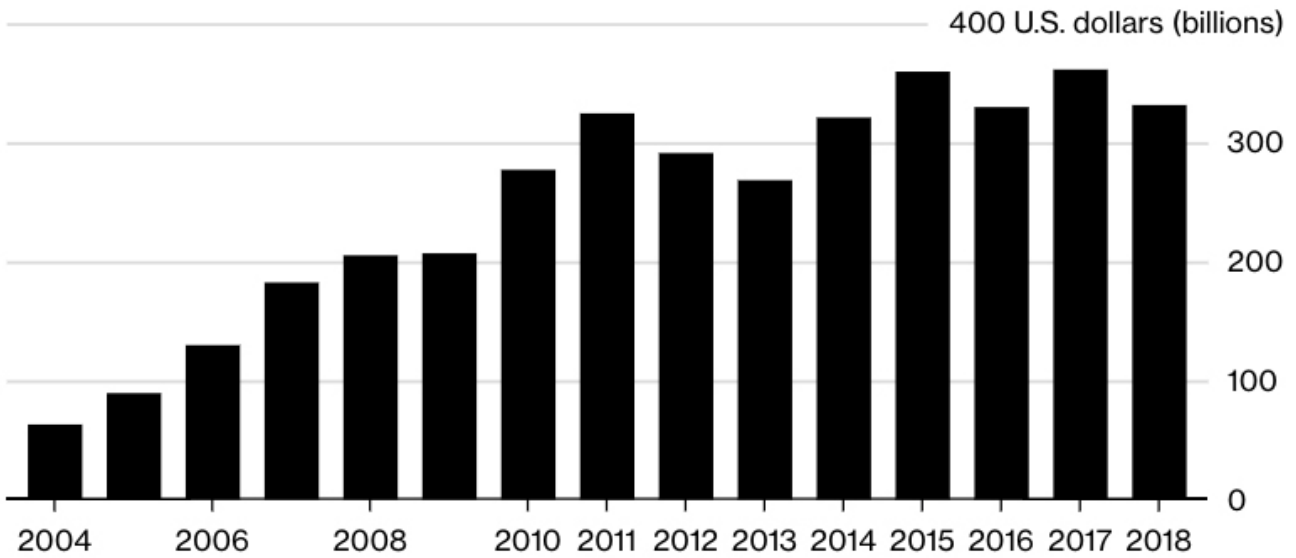


Image: Eurostat

Power in Numbers

Global green energy investment tops \$300 billion in 2018



It is unlikely to come as a surprise to hear that the Nordics are well-represented among the strongest performers; Sweden came top with 54.5% of its energy coming from renewable sources. That was a long way ahead of the second-placed country, Finland, with 41% – followed by Latvia with 39% and Denmark with 35.8%. Despite its strong performance, Latvia is yet to hit its target but is only around 1% away.

Bringing up the rear, the Netherlands is the furthest away from its goal – 7.4 percentage points (pp) away from its 2020 objective. France is next (6.7 pp), followed by Ireland (5.3 pp) and the UK (4.8 pp).

The first year in which the share of renewable energy was measured across the EU was 2004, when it made up 8.5% of the total. By 2016 that had risen to 17% and 17.5% for 2017.

But while the overall share of renewables being used to meet the energy needs of EU member states has doubled since 2005, the rate of adoption is slowing down. If that trend continues it could cause several member states, and possibly the whole EU, to miss its 2030 target of at least 32% renewable contribution to energy consumption.

The share of renewables increased by an average of 5.5% per year between 2005 and 2015. But that rate of growth decreased by 0.2 percentage points in 2016 and by 0.3 percentage points in 2017 when compared with the 2005-2015 pace of change. This was mostly due to an increase in the total amount of energy consumed – put simply, renewables weren’t able to keep up with demand – and the European Environment Agency is calling for more investment and more ambitious infrastructure projects.

Last year, global investment in renewables like wind and solar energy, along with energy tech such as smart meters, topped \$332 billion. But that was a decrease of 8% on the previous year. The biggest player in the clean energy sector for 2018 was China, which invested around \$100 billion – a 32% drop on the 2017 figure. There was also a 53% decline in China’s ongoing investment in solar power, prompted by the withdrawal of generous subsidy rates.

Despite that falling trend in investment, there are some positive trends in the clean energy world. Falling costs have been an influence on the overall level of spending, with cost-per-unit falling while the number of installations has risen. Although there was a 24% drop in global solar spending in 2018, solar installation capacity hit 109 gigawatts in 2018, up from 99 gigawatts the previous year, according to Bloomberg.

Global energy demand is expected to grow in the coming decades. The question is how to produce the energy the world will need while also protecting species and habitats and curbing global warming. The World Economic Forum’s System Initiative on Shaping the Future of Energy explores ways to tackle that conundrum including through innovation, partnerships between the public and private sectors, and effective policies that support solar, wind and other clean energy sources. ■

This article was written by Sean Fleming and taken from the official website of the World Economic Forum.

This article can also be found at <https://www.weforum.org/agenda/2019/02/these-11-eu-states-already-meet-their-2020-renewable-energy-targets/?fbclid=IwAR0sti34X-2s4d9XxLloYFMcTeRklZsLNQXiUUYphxsO3lb662GdeWrgkaY>

EU Ambassadors' Meeting 2019

29 January 2019 | Makati Shangri-La



The EU Ambassador’s Meeting 2019 held on January 29 at the Makati Shangri-La tackled recent developments in Philippine economic performance and also outlined the challenges and efforts required to improve and enhance Europe-Philippine business relations.

In a meeting consisting of heads of missions and official representatives from European bilateral embassies, as well as the EU Delegation to the Philippines, EU Ambassador Franz Jessen, ECCP President Nabil Francis, EU-ASEAN Business Council Executive Director Chris Humphrey, and ING country manager Hans Sicat gave speeches that would set the stage for future discourse on European-Philippine business.

With GDP growth above 6% and inflation expected to normalize, the Philippines is expected to grow even more this year as the latter is expected to drive consumption upwards. However, a challenging H1 2019 will first be brought on by global external factors and a budget waiting to be passed, Sicat added.

Sicat also brought into question the ambitious Build Build program and the funds necessary to accomplish it. He cited that in order to achieve this Golden age of Infrastructure, the bulk of borrowing would be in Philippine Pesos (PHP) to mitigate any foreign exchange risks.

ECCP President Nabil Francis discussed the Business Outlook and ECCP 2019 Agenda. Despite many uncertainties in the global market along with the US-China trade war, the Philippine economy is in a good spot with proper fundamentals in place for further economic growth.

“We are still, however, lagging behind peers when it comes to FDI”, Francis said.

Francis added that positive reforms in 2018 are looking to improve European business confidence in the Philippines but more must be done in improving market access and ease of doing business.

For this reason, ECCP’s advocacies and recommendations involve the speedy and proper implementation of the Ease of Doing Business Act; amendments to the Foreign Investment Act; PCAB licensing for fully foreign-owned contracts; amendments to the Public Services Act; and Retail Trade Liberalization.

Francis concluded by reiterating the ECCP’s commitment to advocate for a level playing field in business and for further investment and trade facilitation. This is reflects in its line up of activities for the year ahead. “We remain cautiously optimistic since the country has a huge potential to develop”, said Francis.

Ambassador Jessen also echoed the sentiments of Francis stating that the economy will continue to grow but maintains that more must be done to promote the Philippine Economic market to Europe. The Ambassador highlighted the need to further improve EU-PH economic relations and that the EU-PH Free trade agreement should also be further explored. The Ambassador concluded by stating that “it might take a change of tonality to accomplish these changes and to truly impact the potential and opportunities of continued business relations between (Europe and the Philippines).”

Giving an outsider’s perspective on the Philippines and the ASEAN, ASEAN Business Advisory Council Executive Directory Chris Humphrey stressed how the Philippines is “punching below its weight” compared to its neighbors. “The Philippines needs to do more to promote itself externally”, Humphrey added. He went on to share four key areas that must be improved upon in order to secure future prosperity: education, finance, interconnectivity, and technology, also known as EFIT. ■



Nickel Initiative 2019: Shaping Tomorrow, Together

30 January 2019 | Dean and Deluca, Rockwell Center



The Philippine Nickel Industry Association (PNIA) held a press conference for the media launch of its “Nickel Initiative 2019: Shaping Tomorrow, Together” last 30 January 2019.

In attendance were the PNIA officer and board members headed by Chairman Mr. Isidro Alcantara Jr., Chairman Emeritus Mr. Clarence Pimentel Jr., PNIA President Atty. Dante Bravo; ECCP Executive Director Mr. Florian Gottein; and eVAP President Mr. Edmund Araga. The PNIA, ECCP, and eVAP aim to forge closer ties and share their common advocacies in the areas of responsible and sustainable natural resources development, building investment opportunities, and improving the Philippine export performance.

The event, “Nickel Initiative 2019: Shaping Tomorrow, Together”, will be held on March 18-19 at Shangri-La The Fort. This is the first conference of its kind that puts the nickel industry at the forefront, bringing together representatives from the mineral, infrastructure, and e-vehicle, industries; government, academe, and think-tank, among many others. Local and international speakers have been invited to share their expertise on topics that are crucial to the nickel industry. Also part of the program is a welcome reception, workshops, exhibits, and roundtable discussions that will cater to the audience, from students to professionals. The conference aims to serve as a platform for key stakeholders to create economic opportunities and investments; enhance cooperation and collaboration with each other; promote the Philippine nickel industry and show its potential to compete not only locally but at a global level; and discuss the future of the Philippine nickel industry.

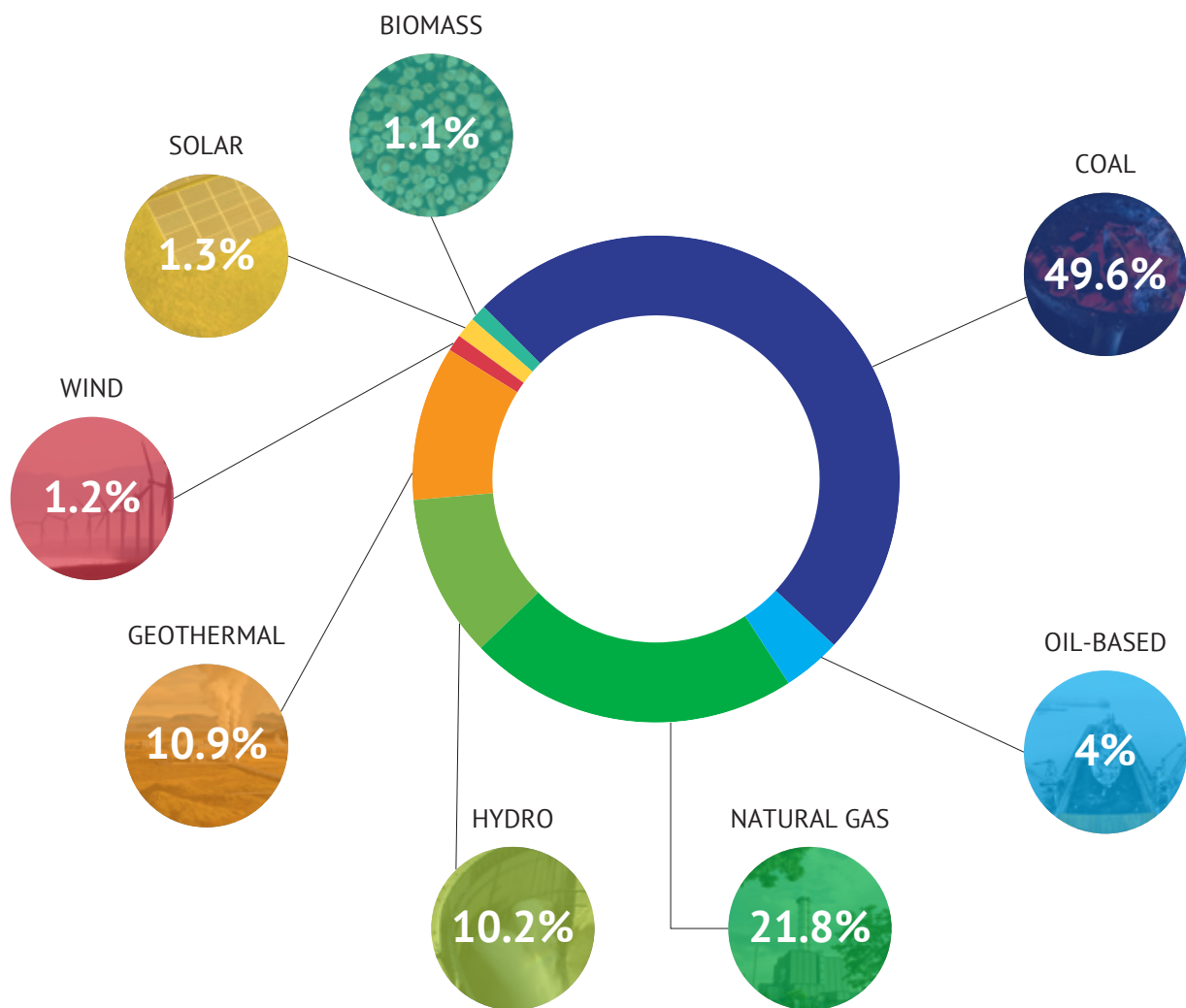
The ECCP shares similar advocacies and supports the initiatives that promote the use of European technology and best practices of natural resources development. The ECCP also talked about its membership of more than 700 local and foreign companies, events, and partnerships with business organizations and industry associations from varying industries. As the largest European chamber in the country, the ECCP maintains that it will continue its efforts to help create a constructive and productive dialogue between the government and the private sector.

The Press Conference ended with all partners signing contracts to signify the beginning of the project and their closer collaboration moving forward. ■



Philippines' Gross Power Generation and Consumption

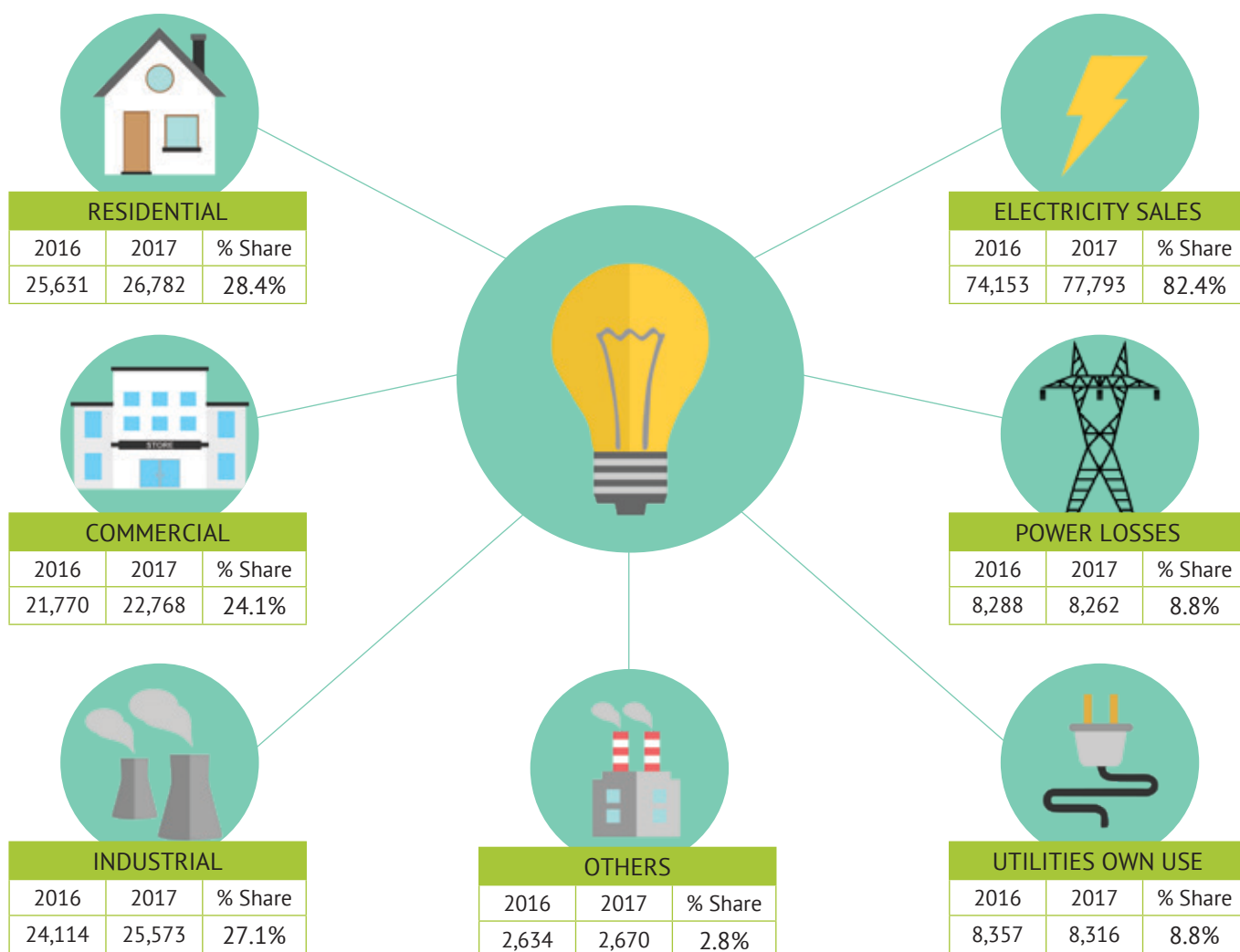
Gross Power Generation By Plant Type



Power Generation by Grid in GWh

Philippines	2015	2016	2017	% Share
Luzon	60,113	66,498	68,512	72.6%
Visayas	12,170	12,955	14,054	14.9%
Mindanao	10,130	11,345	11,804	12.5%

Power Consumption By Sector In GWh



JANUARY

- 22-23** Negotiation Skills Workshop
- 29** The Coaching Kata
- 30** Luncheon Meeting with DBM Secretary Benjamin Diokno

FEBRUARY

- 12** Lunch & Learn: Wellness for Executives
- 18** Luncheon Meeting with PCC Chariman Arsenio Balisacan

MARCH

- 7** Coffee Mornings: Partnerships for Progress
- 14** Women in Business: Wine & Wellness Night
- 19** Powered Up Professional Presence
- 21** Luncheon Meeting with DTI Sec. Ramon Lopez
- 27** YPC: First Fika
- 27-28** EQ Workshop: Self-Management for Maximum Effectiveness

APRIL

- 3** Coffee Mornings: Employee Welfare & Company Profit
- 11** Kaizen Leadership Workshop
- 24** Luncheon Meeting with Sen. Sherwin Gatchalian
- 25-26** Managing For Results Workshop
- 26** 1st Philippine Natural Resources Development Forum

MAY

- 15** Jumpstarting Compliance w/ the Data Privacy Act of 2012
- 20** 20th ECCP Golf Challenge
- 21-22** Amplify: Patterned after Sean Covey's "The 7 Habits of Highly Effective People"

JUNE

- 4-5** Partnering With Your Boss: Strategic Skills for Administrative Professionals
- 19** Annual General Membership Meeting
- 19-20** Connect and Engage: Effective Presentation Skills

JULY

- 9-11** Safer Mobility Conference and Exhibition
Agriculture Forum

SEPTEMBER

- 24-26** Future Cities Conference & Exhibition



OCTOBER

- 24** European Philippine Business Summit and Business Awards



INSIDE THE ECCP

MANILA: EVENTS

Competency Hub | Negotiation Skills Workshop

22 & 23 January 2019 | Makati Diamond Residences

The ECCP held the Negotiation Skills Workshop last January 22 and 23 at the Makati Diamond Residences. The workshop was about learning the fundamentals and complexities of negotiating and understanding how to use these in the workplace. Participants were taught to develop the right skills and sharpen these to aim for a better outcome in negotiations. They were also taught to be prepared for different types of negotiation to prevent asking for too much or settling for too little. ■



ECCP Business and Beers: Influencing Enhanced Performance Through Workplace Design

22 January 2019 | Trends and Concepts Office, HRC Center

The ECCP in partnership with Trends and Concepts held its first Business and Beers event for the year last January 22, 2019 in the office of Trends and Concepts at the HRC Center. The theme was “Influencing Enhanced Performance Through Workplace Design”. The featured speaker was Interior Designer Charisse Gail Bantiling of Trends and Concepts. She discussed the importance of workplace design and how it affects performance in areas such as employee health and wellness. She also shared insights on how to improve workplace design to provide an atmosphere that is both productive and relaxed for employees. ■



The Coaching Kata

29 January 2019 | Dusit Thani

The Coaching Kata was held last January 29, 2019 at Dusit Thani. The workshop aimed to teach participants such as Senior Executives, Department Managers, and HR Leaders how to apply the Coaching Kata in their business and obtain better results in areas of management approach and effective problem solving. They were taught coaching habits, techniques, and tools in managing people for improvement, adaptiveness, and superior results. This would provide a more efficient workplace wherein staff are competent and proactive problem solvers. ■



ECCP Lunch & Learn: Wellness & Preventive Medicine for Executives

12 February 2019 | CMI Ore Central

The ECCP together with event partner Centre Medicale Internationale organized a Lunch and Learn: Wellness & Preventive Medicine for Executives last February 12, 2019 at Ore Central Building. The featured speaker was Dr. Hazel Paragua-Zuellig, MD, MBA, FPNA. She discussed the importance of healthcare and preventive medicine in the modern world and the need to have access to these to better prevent diseases. She also provided information on the top diseases in the Philippines and the different medical treatments for these. Dr. Zuellig shared tips on wellness as well as how to maintain a balanced and healthy lifestyle. ■



Membership Luncheon Meeting with Department of DBM Secretary Benjamin Diokno

30 January 2019 | Makati Shangri-La

The ECCP had the first Membership Luncheon Meeting for the year with the Department of Budget and Management last January 30, 2019 at Makati Shangri-La. Representing the DBM was Secretary Benjamin Diokno who presented an overview of the government's budget for this year. He discussed the reforms to address the current changes, and lay out the priorities and plans of the agency to further improve the country's fiscal management and translate into socioeconomic gains. Questions were asked which Secretary Diokno answered during the open forum portion. ■



Membership Luncheon Meeting with Philippine Competition Commission Chairman Arsenio Balisacan

18 February 2019 | Dusit Thani

The ECCP had its second Membership Luncheon Meeting with the Philippine Competition Commission last February 18, 2019 at Dusit Thani. Representing the PCC was Chairman Arsenio Balisacan who presented the PCC and the progress it has made in the last three years since its formation. He discussed the Philippine Competition policy and competition was faring in the country. The Chairman gave an overview of how to ease foreign investments to level the playing field for local businessmen and companies, the industries that will have a significant impact in the economy for 2019, and other plans for this year. Questions were answered during the open forum. ■



INSIDE THE ECCCP CEBU

ECCP Conducts Training on Emotional Intelligence

30 January 2019 | M856G Gallery, Mandaue City, Cebu

In any workplace and situation-- may it be in adopting to work environment, handling with change, giving and receiving feedback, dealing with success and failure, and meeting deadline; Emotional Quotient (EQ) is beneficial to a person's career aside from intelligence. As defined by the Psychologists Peter Salavoy and John Mayer, EQ is the ability to recognize, understand, and manage our own emotions and others.

Recent report by World Economic Forum revealed EQ as the 6th most important skill needed in 2020 in order to align and keep up our pace for the 4th industrial revolution. Further, in an infographic created by Norwich University, Executives with low EQ were rarely rated outstanding in their annual performance reviews, and their divisions underperformed by an average of almost twenty percent (20%).

The European Chamber of Commerce of the Philippines (ECCP) together with People Dynamics Incorporated (PDI) organized a soft skill training dubbed Emotional Intelligence in the Workplace: Enhancing Relationships & Communication last January 30, 2019 at 856G Gallery, Mandaue City, Cebu. The one-day event aims to aid companies in building emotional intelligence that could lead in developing confidence and effectiveness on its teams for exceptional business outcomes.

ECCP is a service-oriented membership organization that offers professional services such as trainings and seminars to enhance productivity and competitiveness to its members and clients. ■



INSIDE THE ECCP DAVAO

1st ECCP Golf Challenge Mindanao gathers 106 players

30 November 2018 | Materials Innovation Centre (MATIC)

by Karen Colita

More than 6 months since Skynora opened its door last March of this year, Ms Julie Go, Vice President was happy to announce during the visit of Mr. Florian Gottein, ECCP Executive Director to Skynora Office that the facility is already 85% occupied.

Skynora Premium Offices” prides itself to be the first service integrated office in Davao City providing cost-effective, fully serviced office spaces. Majority of their tenants are Business Process Outsourcing Company local and international.

The Canadian President and CEO of the company, Mr. Asaad Qureshi chose to invest in Davao City because of the city’s great potential in terms of economic growth. “Davao has a lot of growth potential, there’s so much growth that is yet to be tapped” Qureshi said. The 2500 sqm facility with 491 seating capacity is located in the 4th of Robinsons Cybergate Delta along JP Laurel Avenue.

Aside from the office spaces and workstations the floor is complete with amenities such as pantry, conference room, meeting room, common and executive toilets, lounge areas, mess hall and lockers. Other services they offer are printing services, rental equipment, coffee and honesty fridge.

Since the lease also includes electricity, water and internet cost as well as cleaning services, tenants have a smoother and hassle-free move-in experience and are able to focus on more important aspects of the business.

Skynora Corp has been a member of the ECCP since 2017 and one of their active partners in Davao City. According to Ms Go being a member of the ECCP has brought a lot of opportunities for their growing company. The networking nights and other events that they were able to participate in as one of the privilege of being an ECCP member open a lot of doors for them. ■



ECCP Davao Roundtable Discussion with EU Ambassador Franz Jessen

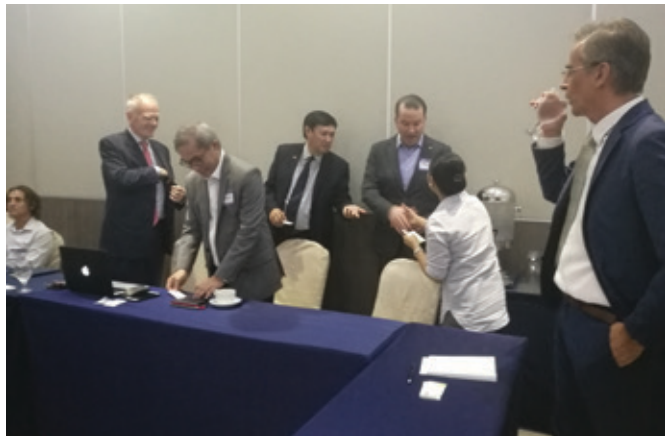
19 February 2019 | Radisson Hotel, Davao

Members of the European Chamber of Commerce of the Philippines (ECCP) Southern Mindanao Business Council conducted a Roundtable Discussion with H. E. Franz Jessen, Ambassador of EU to Philippines. The event was held in Park Inn Radisson Hotel last February 19, 2019.

The discussions began with Mr. Tony Peralta, Chairman of the ECCP Southern Mindanao Business Council, presenting the recent activities and recognitions of ECCP Davao. Ambassador Jessen also shared latest developments and exchanged views on the EU investment in Mindanao. It was followed by an open forum from the members of ECCP Southern Mindanao. Mr. Art Milan, President of Davao Chamber, highlighted the latest investment opportunities for Davao in (Agriculture, Tourism, and Manufacturing) and growth of the ICT sector in the city.

During the open forum, Mr. Markus Ableitinger and Mr. Bertel Ingmar, both European businessmen, raised the issue on the changing the perception of European countries that Mindanao as unsafe because of Martial Law, and also, to promote the island, especially Davao as a safe city to increase investor confidence. Executives from Malagos Garden and VSO Philippines also asked the assistance of the EU Embassy in promoting student exchange programs between EU countries and the Philippines.

The meeting ended with a talk from Dr. Amor Pentaliday of Bangsamoro Oil and Fuels Corporation on stressing the role of the private sector in the development of the newly established Bangsamoro Region in Mindanao. ■



INSIDE THE ECCP DAVAO

ECCP Davao 1st Quarter Southern Mindanao Business Council Meeting

27 February 2019 | Regus Topaz Tower

The ECCP Davao conducted this year's first quarter Southern Mindanao Business Council meeting which gathered 20 attendees last February 27, 2019 at Regus, Topaz Tower.

The meeting started with the introduction of ECCP's Board of Directors and the Membership Report of ECCP Davao with the introduction of new council members by Ms. Rachel Apoldo, ECCP Davao Officer.

As part of the all-inclusive approach strategy, it was also highlighted the expansion of ECCP's network by incorporating new members to cities and provinces in Southern Mindanao down to Cotabato.

Mr. Antonio Peralta, chairman of ECCP-Southern Mindanao Business Council presented the upcoming events in 2019 which include the Asia-Pacific Business Conference, 2nd Mindanao Golf Challenge Tournament and coffee mornings/business and beers. Mr. Florian Gottein, ECCP Executive Director, presented the updates from Manila including the activities, advocacies and major events of ECCP this year.

Also, updates from Government Partners such as the Davao City Investment Promotion Center (DCIPC) were presented by Mr. Christian Cambaya.

Before ending the meeting, ideas and thoughts from the council members were discussed. Mr. Markus Ableitinger and Mr. Bertel Ingmar shared the misconceptions that Davao City is unsafe, and changing it to help the city bring more tourist and investments. Markus also cited how Israel promoted the Silicon Valley, which PH should look into, by promoting unique features of Davao that can be shared throughout in the world.

Ms. Claire Bernabe of Dusit Thani and Ms. Pearl Peralta-Maclang of Marco Polo cited examples of promoting the arts, culinary and the people of Davao. Moreover, they highlighted the peacefulness of Davao and the positive "Filipino" traits of being friendly, hardworking and hospitable. The meeting ended with presentation of the next council meeting schedules for 2019. ■

Compostela Valley hosted the De Oro Business and Investment Conference

5 March 2019 | Lubi Plantation Managed by Dusit Thani

On March 5, 2019, the Provincial Government of Compostela Valley (soon to be called Davao de Oro) hosted 3rd De Oro Business and Investment Conference in Beach Club at Lubi Plantation Managed by Dusit Thani, an ECCP Southern Mindanao Business Council Member. The conference covered the themes: "Build, Expand and Impact".

Governor Jayvee Tyron Uy presented the business report of Compostela Valley which was hailed as one of the most competitive provinces in Mindanao. It was also noted that more than mineral resources and gold reserves, the province is also abundant in agricultural lands, fascinating landscapes and seascapes.

The event has gathered guest speakers both from the government and private sectors, and participants from Consulates, foreign chambers, and fellow thought leaders and businessmen in the Davao Region. During the Plenary sessions, Secretary Ramon Lopez of DTI highlighted the efforts of the national government in supporting SMEs

through the Ease of Doing Business Act which will help facilitate more investments in the country and the "Build Build Build" projects of the Duterte Administration.

Also speaking during the event is Tomas Lorenzo, the CEO of Torre Lorenzo Development Corporation highlighting their multi-billion landmark projects in partnership with Dusit Thani which includes the Beach Club at Lubi Plantation, which is the conference venue, Dusit D2 Hotel and Dusit Thani Residences in Davao City.

After the plenary sessions, an open forum and business matching were conducted. The VIP guests also joined the tour in the property of Torre Lorenzo at Lubi Plantation, managed by Dusit Thani.

To conclude, the De Oro Business Investment Conference aims to position the province as the next business and investment destination for sustainable tourism, agriculture and responsible mining. ■

INSIDE THE ECCP

CAGAYAN DE ORO

Northern Mindanao tops BOI-approved investments in 2018 with P228.8 B

The Philippine Board of investments (BOI) has given the final figures for year 2018, exceeding expectations with another record-breaking accomplishment, a strong performance easily surpassing the previous all-time mark of Php616.8 billion in 2017. The unprecedented figure is up 47.1 percent year-on-year.

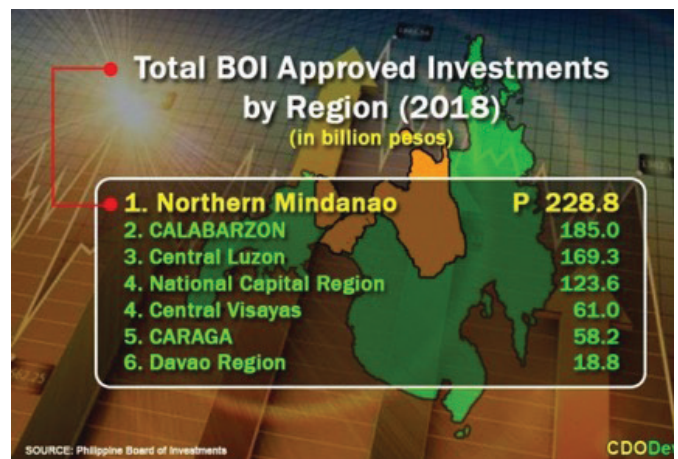
Northern Mindanao got the biggest share in total investments approved by the Board of Investments (BOI) last year with P228.8 billion. The BOI announced that they have approved P907.2 billion worth of investments for 2018 which is the highest in its 51-year history.

Region 10's P228.8 billion was 3,063% higher than the P7.2 billion in 2017. CALABARZON came in second with P185 billion, Central Luzon was third with P169.3 billion while the National Capital Region finished at fourth spot with P123.6 billion.

In addition, Secretary Lopez added that BOI also approved projects critical to addressing social issues—including housing and availability of health services. Special

attention was also given to enhancing the productivity and competitiveness of agricultural commodities, for instance thru Triple A slaughterhouses as well as modern cold-chain facilities.

Thus, we can truly say that the business sectors in Region 10 will flourish. ■



Tagoloan Flood Control Project to be completed by mid-2019

Project Manager Engr. Gil I. Iturralde has announced that the P667 million Tagoloan Flood Control Project will be completed on July 2019. He publicized this during the 14th Meeting of Flood Mitigation Committee (FMC) for Tagoloan River Sub- Project held at Tagoloan Municipal Hall last February 15, 2019.

The project's main focus is the construction of river dikes, partial excavation of river channel, drainage channel, and improvement in the upstream and downstream sections of the Tagoloan River, funded by the Official Development Assistance from Japan through International Cooperation Agency (JICA). It is among the priority river basins included in DPWH's Flood Risk Management Project (FRIMP) under the Unified Project Management Office-Flood Control Management Cluster (UPMO-FCMC). Accordingly, Package 1 is already almost 100% completed while Package 2 is more than 95% done. ■



Photo by Nino Antonio Quinlog

INSIDE THE ECCP

ADVOCACY UPDATES

ECCP-Department of Health Meeting

7 February 2019

The ECCP Healthcare and Pharmaceuticals Committee had an opportunity to meet with the Department of Health Undersecretary Dr. Rolando Enrique Domingo (Chief of Staff and Health Regulations Cluster) last 7 February 2019 at the DOH Office.

The group talked about the timeline of and plans on the Universal Health Care (UHC) Act and its implementing rules and regulations (IRR); access to medicines; FDA and the ease of doing business agenda; health technology assessment; and the current DOH priorities, among others.

Moreover, the group discussed how the DOH and ECCP could work together and closely collaborate in addressing issues in the sector and promoting UHC. With this, the ECCP mentioned that it looks forward to having regular dialogue with the health agency.

The meeting was also joined by key representatives from DOH and FDA, including Dr. Melissa Guerrero, Project Manager of the DOH Pharmaceutical Division; and Engr. Bayani San Juan of the FDA Center for Device Regulation, Radiation Health and Research. ■



ECCP Renewable Energy and Energy Efficiency Committee Meeting

19 February 2019

The ECCP RE&EE Committee held a meeting last 19 February, and received a presentation on the Developers for Renewable Energy for AdvanceMent (DREAM) with its president, Atty. Jay Layug. DREAM is an organisation of renewable energy associations, launched in January 2019. It's the core objective is to push for policy reforms to be taken by the Philippine government for more efficient delivery of services, and to help attain the country's RE targets.

Key discussion points were DREAM's structure and purpose, urgent concerns, and current status of the renewable energy (RE) industry. The RE&EE committee also had productive and insightful discussions on the its advocacies and directions for 2019, with focus on energy efficiency and conservation, waste-to-energy, and increased renewable energy share in the market. ■

Meeting with the Department of Environment and Natural Resources

26 February 2019

Last 26 February, representatives from the ECCP met with DENR Secretary Roy Cimatu and Undersecretary Sherwin Rigor. Discussions included 2019 ECCP advocacy activities on environment and water, the Manila Bay clean up, and an environmental study on Baguio, among other matters. The Chamber also handed over the latest copy of the ECCP Advocacy Papers to Secretary Cimatu during the meeting. ■



ECCP Food and Beverage Committee Meeting

27 February 2019

The ECCP Food and Beverage Committee meeting was held last 27 February 2019. The Committee received a presentation from Dr. Kenneth Hartigan-Go which focused on food safety. Moreover, the Committee members discussed updates on port congestion and customs, primarily on the salient points of post-clearance audit. Developments regarding the additional excise taxes on alcoholic beverage were also tackled during the meeting.

The Committee also reviewed its previous advocacies:

- Business Facilitation
- Improvement of registration and regulation process
- Improvements to the Fiscal Environment for Alcoholic Beverages
- Implementation of the National Single Window
- Protection of Geographical Indications ■



ECCP Infrastructure and Transportation Committee Meeting

28 February 2019

Last 28 February, the ECCP Infrastructure and Transportation Committee meeting discussed current port congestion issues. On a related note, the Committee extensively discussed the draft Joint Administrative Order (JAO) on regulating the application of local charges imposed by international shipping lines. The said JAO, which is expected to be signed in Q1 2019, will help lower operating costs and improve logistics efficiencies.

The Committee also reviewed its 2018 advocacies and discussed which topics will be of priority in 2019:

- PCAB Licensing for fully foreign owned contractors
- Comprehensive, efficient, pro-growth infrastructure development
- Prevention of predatory charging prices in shipping lines
- Additional mining taxes which, if implemented, are seen to have a negative impact on the current Administration's Build Build Build Program ■

ECCP Healthcare Committee Meeting

1 March 2019

The ECCP Healthcare Committee met last 1 March 2019, from representations from pharmaceutical, medical devices, and medical institutions, among others.

The outline of discussions at the meeting is as follows:

- Engagement with the government
- 2019 National Health Budget Vaccine confidence restoration
- ECCP Healthcare committee advocacies

The group also talked about their position on the recently-signed Universal Health Care Act, FDA Ease of Doing Business agenda, VAT on medicines, and the National Cancer Control Law. ■



ECCP ICT-BPM-KPM-Creative Industries Committee Meeting

5 March 2019

The ECCP ICT-BPM-KPM-Creative Industries Committee Meeting was held last 5 March and received a presentation from the IT & Business Process Association of the Philippines (IBPAP). Topics discussed include the current landscape of the industry, challenges and opportunities of digitization and disruptive technologies, legislative updates on bills which will significantly affect the IT-BPM industry, skills of the future, and the proposed National Talent Upskilling Fund.

Representatives from the Center for International Trade Expositions and Missions also presented the plans and priorities of the government's export promotion arm especially on the creative industries. Committee members also discussed next steps for the committee for the year ahead. ■



ECCP Environment and Water Committee Meeting

7 March 2019

The ECCP Environment and Water Committee had its first 2019 meeting last 7 March. The Philippine Alliance for Recycling and Materials Sustainability (PARMS) presented about the Philippines' current status on waste. The Alliance also shared and discussed its 5-Point Philosophy as well as its 5-Point Program on information, education, and communications campaign; waste recovery program; collection and delivery; technical assessment and market development; and treatment facility.

The Committee agreed to continue its advocacies on the following:

- Improvement of governance and formulation of a long-term vision for the water sector
- Establishment of Water Quality Standards Guidelines that are achievable and can be properly implemented by all concerned
- Utilization of alternative waste disposal to solve waste issues in the country

The Committee was updated on the different efforts of the government on water sector reform as well as Manila Bay cleanup. The Committee's position on the ban of single-use plastics will also be tackled extensively in another technical working group. ■



ECCP Automotive Committee Meeting

12 March 2019

The ECCP Automotive Committee held its first 2019 meeting last 12 March. Board of Investments Governor Napoleon Concepcion gave a presentation before the committee members on government programs and projects for the automotive industry, current tariff rates for cars and motorcycles, and opportunities for growth, among others. Gov. Concepcion also emphasized that the country should take advantage of its large pool of skilled labor force to become a major auto parts manufacturer. ECCP Director for Projects, Events, and Training Gerry Constantino, meanwhile, presented the event concept for the 1st Safer Mobility Conference and Exhibition which is tentatively scheduled in July 2019. Committee members also discussed next steps for the year ahead. ■



2019 INTERNATIONAL TRADE FAIRS

JANUARY

DOMOTEX

Floor Coverings
11-14 | Hannover, Germany

BAU

Architecture, Materials and Systems
14-19 | Munich, Germany

IMM COLOGNE

Interior Design
14-20 | Cologne, Germany

OPTI

Optics and Design
25-27 | Munich, Germany

ISM

Sweets and Snacks
27-30 | Cologne, Germany

APRIL

HANNOVER MESSE

Industrial Technology
01-05 | Hannover, Germany

BAUMA

Construction, Building Material and
Mining Machines and Construction
Vehicles and Equipment
08-14 | Munich, Germany

IE EXPO CHINA

Environmental Technology Solutions
15-17 | Shanghai, China

WINE & GOURMET JAPAN

Wine, Beer, Spirits and Gourmet Food
17-19 | Tokyo, Japan

OCTOBER

ANUGA

Food and beverage
05-09 | Cologne, Germany

EXPO REAL

Real Estate and Investment
07-09 | Munich, Germany

IFAT INDIA

Environmental Technology Solutions
16-18 | Mumbai, India

YUMMEX MIDDLE EAST

Sweets and Snacks
29-31 | Dubai, UAE

FEBRUARY

ISPO MUNICH

Sports Business
03-06 | Munich, Germany

F.R.E.E

Leisure and Travel
20-24 | Munich, Germany

INHORGENTA

Jewelry and Timepieces
22-25 | Munich, Germany

MAY

LIGNA

Machinery, Plant and Tools for the Wood-
working and Timber
Processing Industry
27-31 | Hannover, Germany

THAIFEX

Food & Beverages, Food Technology, and
Retail & Franchise
28 May-01 June | Bangkok, Thailand

AUGUST

GAMESCOM

Interactive Games
and Entertainment
27-31 | Cologne, Germany

NOVEMBER

FENESTRATION BAU CHINA

Windows, Doors and Facades Technology,
Components, Prefabricated Units and
Building Materials
05-08 | Shanghai, China

PRODUCTRONICA

Electronics development production
12-15 | Munich, Germany

LOGITRANS TURKEY

Transport Logistics
13-15 | Istanbul, Turkey

ANUFOOD CHINA

Food and Beverage
20-22 | Beijing, China

MARCH

INTERNATIONAL

DENTAL SHOW
Dental Industry
12-16 | Cologne, Germany

IFAT EURASIA

Environmental Technology Solutions
28-30 | Istanbul, Turkey

JUNE

TRANSPORT LOGISTIC

Logistics, Mobility, IT, and Supply Chain
Management
04-07 | Munich, Germany

SEPTEMBER

SPOGA+GAFA

Garden industry
01-03 | Cologne, Germany

FURNITURE CHINA

Furniture and Home Furnishings
09-12 | Shanghai, China

MAISON SHANGHAI

Home Furnishings
09-12 | Shanghai, China

IE EXPO GUANGZHOU

Environmental Technology Solutions
18-20 | Guangzhou, China

CERAMITEC

Ceramics Industry
19-20 | Munich, Germany

KIND + JUGEND

Baby and Toddler Products
19-22 | Cologne, Germany

DECEMBER

IFAT INDIA

Environmental Technology Solutions
05-07 | New Delhi, India

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Premium Members



An organization that is committed to make the cement industry a growing and sustainable partner in nation building (by ensuring that high quality cement is produced) Mission - Ensure that the needs and interests of all integrated cement manufacturer in the Philippines are addressed by being a united voice to the public. Promote best practices among its members, as well as to other sectors of society. Partner with the government and Private sector in promoting the development of the cement industry, infrastructure building, economic growth, and sustainable development.



Public Relations and marketing. Haptic PR is a full-service public relations and communication management agency, Haptic PR provides customized solutions by integrating all relevant media opportunities to meet your goals. They protect your brand and make your presence known by developing relationships and maintaining consistent messaging, personas and experiences that deliver your promise and increase your visibility.



Sureste Properties Inc. develops and operates tourist facilities which include hotels and casino entertainment complexes. The company was founded in 1993 and is based in Manila, the Philippines. Sureste Properties Inc. operates as a subsidiary of Bloomberry Resorts Corporation.

Regular/Associate Members



A Brown Company, Inc. is a company listed on the Philippine Stock Exchange. It is the holding company for the various businesses of Dr. Walter W. Brown and family, with strategic interests in agribusiness (palm oil plantation and milling), power generation (coal, diesel, hydro and renewables) and resources (precious metals, oil and gas exploration). The company has generally focused on business interests in Mindanao, though both the power and real estate segments have investments in other regions. Real Estate is one of the core businesses of ABCI.



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Anya Hospitality Corporation (AHC), is a highly-acclaimed provider of hospitality solutions and services. It aims to be a leader in developing world-class hotels and resorts and create an exceptional leisure experience uniquely marked by world-renowned Filipino warmth and hospitality. AHC offers a wide range of hospitality solutions and services specifically created to arm partners with the expertise to provide exceptional leisure and luxury to valued stakeholders.



AVID is a private non-stock, non-profit business association that was founded in July 2010 in the Philippines. Its membership consists of 17 leading auto companies, representing 26 global brands, that are one in advocating for the effective management of diverse commercial, consumer, and legislative aspects that affect the Philippine automotive industry and the Philippine economy.



Compass Offices began in 2009, grown out of frustration with serviced office operators who hid their pricing and provided inconsistent service. Compass was built around the vision that they wanted to help their customers grow their businesses and provide an environment that's a great place to work. Their first business centre opened in 2009 in Hong Kong and have been growing ever since.



Converge ICT is the fastest growing fiber internet and other digital consumer-centric services provider in the country today. The premium products and services they offer run through the first pure end-to-end fiber internet network in the country.



The firm's lawyers are highly respected by their peers for providing sought after legal guidance to leaders of our nation, captains of industry, and even the common man. All 15 partners, together with the firm's associates and non-legal personnel, who count among the very best in the profession, are bound by a commitment to deliver the highest quality of service to help the firm's clients attain success and contribute to nation building.



IT and BPO company, a recognized provider of bespoke IT outsourcing and innovative omni-channel BPO solutions.

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Direc Business Technologies, Inc. operates to provide intelligent, innovative business management solutions through cost competitive and quality products and services such as SAP and other software and hardware solutions.



Inspired by the renowned, upmarket, full-service brand which embodies the richness and tradition of Thai culture, Dusit Thani Residence Davao features elegant accommodation designed to provide the utmost in convenience and comfort for short or extended stays. Warm and welcoming, the hotel redefines luxury living in the region with premium amenities, high-quality furnishings, and the latest in in-room technology. Fresh earthy tones, light wood finishes, soft neutrals, and carefully curated fragrances add to the calming ambience at this iconic property. Cosmopolitan, elegant – and the ideal venue for special events and celebrations.



ENGADIN CORPORATION owns and operates Edukasyon.ph, a website that gives students information on educational opportunities in the Philippines and abroad. It is a two-sided platform that connects universities and students, bringing them choice, advice, and convenience. It offers Quick services, including Quick Chat, Quick Apply, and Quick Pay through which students and parents can search and inquire for schools, courses, and available scholarships, and manage tuition fees through its online payment system. The company was founded in 2015 and is based in Metro Manila, the Philippines



Fresenius Medical Care is the world's leading provider of products and services for people with chronic kidney failure. Around 3.4 million patients with this disease worldwide regularly undergo dialysis treatment. Dialysis is a vital blood cleansing procedure that substitutes the function of the kidney in case of kidney failure. They care for more than 333,000 patients in our global network of more than 3,900 dialysis clinics.



The Friedrich-Ebert-Stiftung (FES) is the oldest political foundation in Germany with a rich tradition dating back to its foundation in 1925. Today, it remains loyal to the legacy of its namesake and campaigns for the core ideas and values of social democracy: freedom, justice and solidarity. It has a close connection to social democracy and free trade unions.



The German Club prides itself in being a home away from home for its multinational members and distinguished guests. Providing comfortable ambience, superior food and beverages as well as a warm club atmosphere, it is conducive to private family gatherings or business communications. The German Club at the Penthouse of the Eurovilla II Building is a great place where members treat business associates, friends, or family to a memorable dining experience in a prestigious, yet casual ambience. Its location makes it ideal for short business discussions or extensive company conferences.



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The company is rooted in a small engineering company specialized on the design of small machines and tools founded by Karl-Heinz Krah in the year 1968. During the past years the company has developed from a small workshop and "one man show" to a worldwide successful machine manufacturer specialized in plastic pipe production plants in big diameters for non - as well as pressure pipes.



Since opening in 2012, NAIS Manila has become the school of choice for expatriate and Filipino parents looking to provide their children with an international education. They are extremely proud of their pupils and strive to develop a warm and supportive atmosphere where they can thrive. They offer a contemporary British international education to students in Early Years, Primary and Secondary up to Year 10, with provisions to grow into a full Secondary school in the next few years. The school has grown steadily to over a 188-strong student body and boasts more than 25 nationalities, making it a truly diverse setting in which to study and work in.



SS



The hotel offers 357 modern and stylish guest rooms furnished with a 55-inch smart LED television; the famed Hilton Serenity bed; a four-point bathroom comprising of a vanity area, toilet, separate bathtub and rain shower; and the innovative Digital Key "direct-to-room" technology, which allows guests to use their smartphone or tablet as their room key for seamless access – a feature exclusively available for Hilton Honors members.



Mazars is among the top accounting firms in the Philippines specialised in audit, accounting, tax and advisory services.

As of 1st September 2016, Yu Villar Tadeja & Co. (Formerly "Abuel Yu Villar & Co"), a general professional partnership or Certified Public Accountants with strong and extensive experience in Accounting, Audit, Tax and Advisory Services has formally become a member of Mazars International group. The firm offers, Audit, Business Process Outsourcing, Accounting, Payroll, Tax Advisory and Compliance, Business Registration and Corporate Secretarial.



A leading provider of the world's most trusted brands for healthcare, industrial laboratory, agriculture, education and research, food and pharmaceutical, and life science industries.



Uniting Cebuano's love for culture, search for pleasure and need for leisure comes to Parkmall, the newest cosmo hub in Mandaue, home to the finest of al fresco dining and the most refreshing concept shops to ever grace the Queen City of the South. Parkmall is a modern metropolis whose pulse is matched by young and active individuals and families -- ready to redefine urban living. It boasts of a thrilling collage of booming commerce and diverse lifestyles... a one of a kind Mecca for converging cultures, value shopping and world-class dining.



Phildutch will be the first Filipino based recycling company to recycle industrial engineering polymers industry. These are polymers used for instance car industry, electro domestic items, household equipment, gardening tools machines etc. The materials come in form of granulates, lumps/rock and spaghetti like shapes and need to be made smaller in size and sorted segregated to be used again for application in the above mentioned industries. We will be based in a PEZA zone meaning no VAT no duty and we will export the products predominantly to China, Vietnam, Indonesia, Malaysia the main sourcing will be done in Europe.



Project T offers premium serviced office and coworking spaces within the central business district of Metro Manila, Philippines. Their fully equipped center provides you with access to meeting and conference rooms, along with state of the art IT infrastructure and support. In addition to serviced office and coworking spaces, Project T has a range of business support services available. Their dedicated in-house team are skilled to provide you with HR and payroll, recruitment and administrative support, allowing you to focus on managing your business operations.



Solvera Lynx d.o.o. is founded in 2002. They combine interdisciplinary knowledge in energy, information, and economy. They introduce modern information technology and advanced energy services to the demanding technical fields of energy, industry, and transport.



Teleperformance, the worldwide leader in outsourced multichannel customer experience management, serves companies around the world with customer care, technical support, customer acquisition and debt collection programs.



The Polish Investment and Trade Agency (formerly Polish Information and Foreign Investment Agency), Polish Investment and Trade Agency (PAIH) works to increase the inflow of investments to Poland and the outflow of Polish FDI. It also does its best to intensify the Polish exports. Supporting entrepreneurs, the Agency assists in overcoming administrative and legal procedures related to specific projects as well as helps to develop legal solutions, find a suitable location, reliable partners and suppliers.



For 50 years the name Schletter has stood for first class quality in metal processing – from its beginning as a family-owned enterprise to its present position as a global group of companies. With around 700 employees, production facilities in Germany, the USA and China and a global network of distribution and service companies they are today one of the leading manufacturers of solar mounting systems. Their plants and systems are installed on all continents – from Germany to Saudi Arabia, from Cape Town to Sydney.



Founded by a diversely talented team of leading hospitality, leisure and tourism experts, TAJARA Leisure and Hospitality Group offers a wide range of services that specialize in the planning, development and management of successful hotel, asset management, leisure and mixed-use residential properties in the Philippines.



Founded in 2009 World market leader in high-precision pick-up lens manufacturing market; consumer products, automotive and medical.



Aviation Technical School of Cotabato (ATSC), the first and only aviation school founded and managed by a Muslim in the Republic of the Philippines, was founded in 2013 by its President Engr. Michael M. Mustapha, MBA in his hometown, Cotabato City.



People In Need is an international NGO providing humanitarian aid and supportive development programs.



Novo Nordisk is a global healthcare company with 95 years of innovation and leadership in diabetes care. This heritage has given us experience and capabilities that also enable us to help people defeat obesity, haemophilia, growth disorders and other serious chronic diseases.



The Kapatagan Banana Growers Cooperative (KBGC) began exporting its bananas in 2009 and has then been exporting its produce to Japan, Korea, China, and the Middle East.



Tetra Pak is the world's leading food processing and packaging solutions company. Working closely with their customers and suppliers, they provide safe, innovative and environmentally sound products that each day meet the needs of hundreds of millions of people in more than 160 countries.



Operating for more than four decades, the Center for Creative Leadership (CCL) has leveraged the power to transform individuals, teams, entire organizations and societies to achieve what matters most to them – with results that are powerful, measurable, and enduring. Furthermore, CCL been consistently ranked by the Financial Times as a top global provider of executive education.



Ingenuity is a software company that builds world-class applications across a variety of platforms and industries. They partner up with startups, creative agencies, and enterprises to create defining solutions that transforms brands, grows businesses and make people's lives better.



The Philippines premier dive resorts and liveaboard, offering all inclusive dive vacations.



SharePHIL was organized in 2010 by a group of professionals and small stock market investors to address the need for a strong investor organization that can serve as a catalyst to a dynamic and sustainable capital market. The organization, which is non-stock and non-profit, is envisioned to advocate educating the public and make them understand the intricacies of investing and how their investment can help fuel economic activity and development.



SARAH CLAUDIO
(Individual Member)



Northern Mindanao Federation of Dairy Cooperatives (NMFDC) is the only secondary dairy producing cooperative in Northern Mindanao operating its own milk processing plant and directly marketing its finished products. In its more than 25 years of operation, NMFDC has been growing consistently under the leadership of its officers, an efficient operating team and the unrelenting efforts of committed workforce.



The Philippine Energy Efficiency Alliance (PE2) convened private- and public-sector energy efficiency market stakeholder entities in April 2016 as a non-stock, non-profit civil society organization, building on the 11-year history of the Energy Service Companies Association of the Philippines (ESCOPhil) established in May 2005 with DOE support, and its successor, the Philippine Association of Energy Service Companies.



As a global leading Destination Management Company (DMC) and 52 successful years on the market we are proud to provide highest quality of service to all of our clients. We give to you and your passengers an unforgettable experience of rich culture meeting modern vision and imagination.



As the pioneer targeted and interactive media provider, our end-to-end solutions ensure the most effective and appropriate reach for our clientele, ensuring response and engagement optimization. The company has a talented pool of management, with rich, multi-industry expertise in traditional and digital media, as well as real-time performance data analytics.



Capitol University was established in 1971 as a non – sectarian, co – educational private academic institution, duly registered with the Securities and Exchange Commission as a stock corporation and operates with the authority of the Department of Education for its primary and secondary programs and the Commission on Higher Education for its tertiary, graduate and postgraduate programs.



Nestled between the bustling cities of Mandaue and Cebu, bai Hotel Cebu presents spectacular Harbor and City views with the ultra-modern amenities and facilities. A contemporary Chic Business Hotel and Culinary Destination in one of the country's top Business and Leisure destinations. All 668 guestrooms and 8 restaurants also are stylishly designed in contemporary hues. That evokes an ambiance of modern luxury and spaciousness secured with world-class access control system.



3 years in training business and focused on providing relevant business skills.



Philippines largest multidisciplinary professional services firm with eight offices across the country.



CEPALCO is continuously nurturing and achieving its vision of becoming the best electric distribution utility in the country. To keep pace with the development of Northern Mindanao, CEPALCO assumed its position as a growth catalyst by embarking on a long range plan to build the Company, its facilities, manpower resources and expertise. It has become one of the most responsive and dependable electric distribution companies in the country, equipped with modern facilities and an efficient and reliable electric distribution service network. CEPALCO now ranks as the fourth largest electric service company in the country.



Lobien Realty Group (LRG) is a real estate services and consultancy firm that specializes in project leasing, tenant representation, investment maximization and high-value consulting services.



UGEC

Labels and Packaging Materials

Labels (Paper, PSL, Stickers, IML, PET, PVC, OPP label for WAL)
Display Boxes • Folding Carton • Cone sleeves
Flexible Laminates (Pre-formed and roll fed pouch laminates)

ADs and Promo Materials

Collaterals: Calendars • Posters • Flyers • Tent Cards
Banners • Buntings • Direct Mail Kits

Publishing Materials

Magazines • Brochures • Catalogues • Books
Annual Report

Pre-Media Services

Product Shooting • Design and Conceptualization •
Image Manipulation • Color Correction • Artwork Finalization
Packaging Structure Design • Computer to Plate (CTP)

Labelling and Sleeving Services

Sticker labels for plastic bottles or container
Heat shrinkable labels in Glass bottles for food products
Heat shrinkable labels for industrial products

Printing Technology

Offset • Rotogravure

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