

EuroPH CONNECT

BUSINESS • OPPORTUNITIES • PERSPECTIVES

THE BUSINESS DIGEST
OF THE EUROPEAN CHAMBER
OF COMMERCE OF THE PHILIPPINES

Volume XXVII No. 1

www.eccp.com

The Year for Digital Transformation



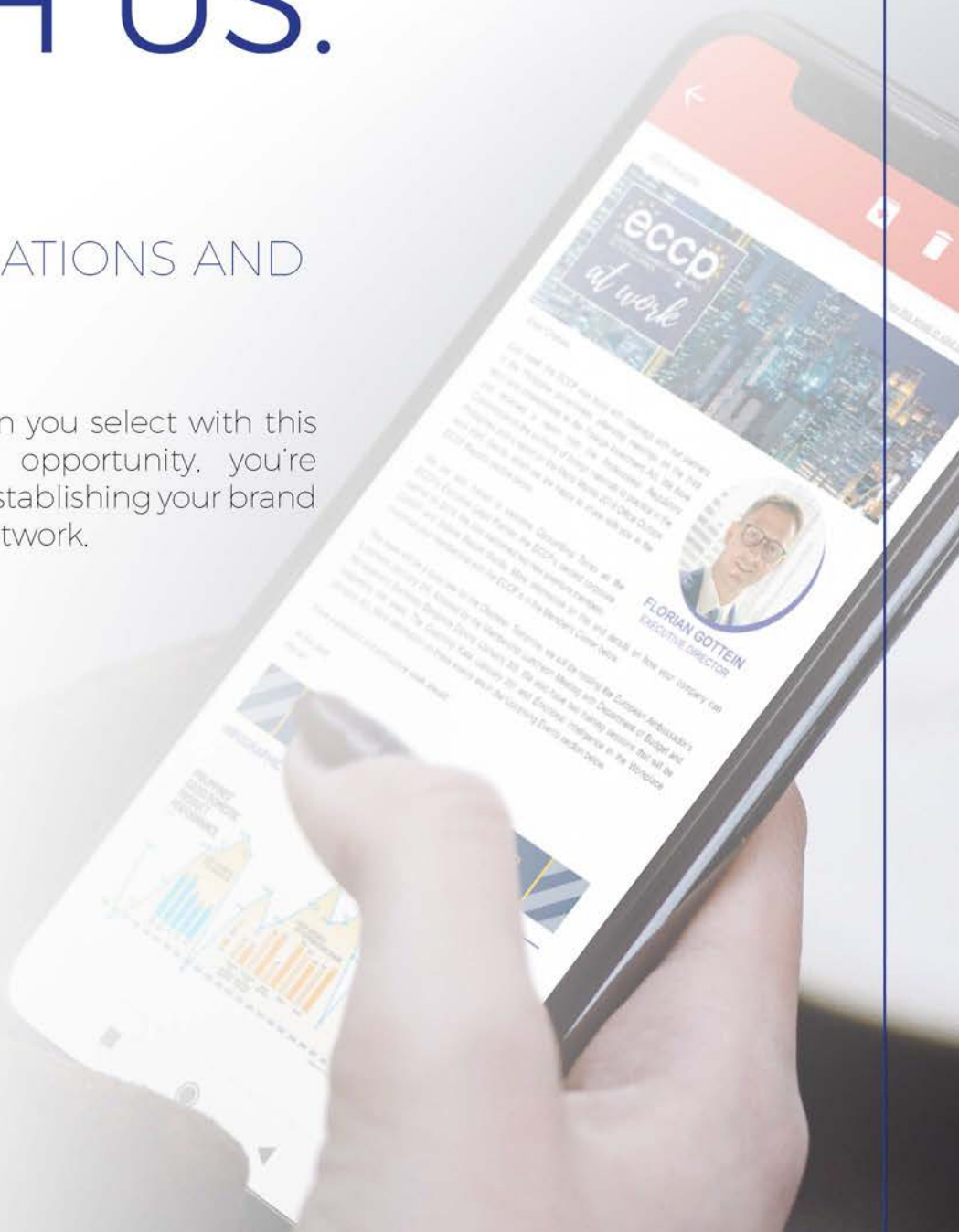
IN THIS ISSUE:

- *NREB-ECCP REPH100 Launch in Support of GEOP*
- *We've given our website a new look, introducing the new ECCP website*
- *European Country in Focus: Germany*
- *Interview with German Ambassador to the Republic of the Philippines Anke Reiffenstuel*
- *COVID-19: One Year Later in ECCP*
- *Bouncing Back with Digital Solutions*
- *The Move Towards a Sustainable Future*

ADVERTISE WITH US.

ECCP PUBLICATIONS AND DIGITAL

Whichever publication you select with this powerful marketing opportunity, you're sure to benefit from establishing your brand through the ECCP network.



For inquiries, you may contact us at publications@eccp.com or **+632 8845 1324** or set a meeting to discuss a customized marketing solution.



Membership



Business Support



Referral by the ECCP to both Philippine and foreign companies for business to business opportunities



Access to nationwide opportunities through the ECCP's strategically located branch offices



Access to the ECCP's global network of more than 700 members through a copy of the members directory



Weekly updates on the Philippine business and regulatory environment through the members-only newsletter (ECCP@Work)

Events Participation



One (1) complimentary ticket for the official Primary or Alternate Representative of the company to all ECCP's Luncheon Meetings with Government Secretaries, Senators, and other key government officials



Participation and exclusive access to 18 sector committee meetings



One (1) complimentary ticket to all ECCP Pocket Learning Sessions



Member status for all employees, with discounted rates in all ECCP events, training programs, business services, advertisements, etc.

Marketing and Visibility



Complimentary annual subscription to the EuroPH Connect (ECCP Members' magazine - 1,000 copies sent out) inclusive of a company feature in 1 issue under the New Members Corner



Listing as an ECCP member on the searchable ECCP website



Members corner highlight in ECCP@Work newsletter, under New Members news

KNOW MORE ABOUT OUR MEMBERSHIP PERKS.

ECCP MEMBERSHIP

Meet and exchange views with some 800 local and foreign senior business executives that are active in various business and social activities each year in Manila, Cebu, and Davao.

For inquiries, you may contact us at dei.cimatu@eccp.com or +632 8845 1324

Published by
European Chamber of Commerce
of the Philippines (ECCP)

Head Office
19/F Philippine AXA Life Centre Sen. Gil Puyat Ave. cor.
Tindalo St., Makati City, Philippines
Tel: (02) 8845 1326; 8759 6680 | Fax: (02) 8845 1395; 8759 6690
E-mail: info@eccp.com

Visayas Office
DOST 7 Banilad S&T Complex, Gov. M. Cuenco Ave., Banilad,
6000 Cebu City, Philippines
Tel: (032) 253 3389; 254 3765; 254 3767 Fax: (032) 253 3389
E-mail: visayas@eccp.com

Mindanao Office
Regus Davao Centre, 4F Topaz Tower, Damosa IT Park,
JP Laurel Ave, Lanang, Davao City, Philippines
Tel: (6382) 271 0635 | Fax: (6382) 226 4433; 221 4148
E-mail: mindanao@eccp.com

ECCP Board of Directors
Nabil Francis - President
Lars Wittig - Vice President
Amal Makhloufi - Vice President
Helen Grace Baisa - Treasurer
Francisco Romero Milan - Director
Kais Marzouki - Director
Kavita Hans - Director
Jet Marcial Parma - Director
Jochen Bitzer - Director
Joseph Hong - Director
Wick Veloso - Director

ECCP YPC Board
Penny Estrada - Chair
Oliver Lewis - Membership Lead
Patricia Nicole Reposo - Events & Partnership Lead
Paula Queaño - Communications Lead

Submissions
Articles and other materials of interest to the general membership are actively solicited and may be sent to the Chamber. All materials submitted for publication become the Chamber's property and are subject to editorial review and revisions.

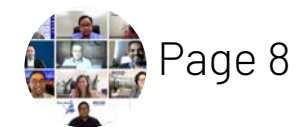
Honorary Auditors
R.G. Manabat & Co.

Reproduction
No part of the EuroPH CONNECT may be reproduced or transmitted in any form or by any means, electronic or mechanical, without prior written permission.

Circulation
One thousand (1,000) copies of the EuroPH CONNECT are distributed free of charge on a bi-monthly basis to ECCP members, partners and friends of ECCP, as well as to industry associations and government officials with whom the Chamber has dealings.

Subscription Service
Subscriptions from non-members are also accepted: in the Philippines: PHP 1,500 (6 issues); Individual copies may be purchased locally at PHP 220 (members) and PHP 250 (non-members); and for companies outside the Philippines at US\$25.00.

Table of Contents



Page 8

NREB-ECCP REPH100 Launch in Support of GEOP



Page 10

We've given our website a new look, introducing the new ECCP website



Page 12

European Country in Focus: Germany



Page 14

Interview with German Ambassador to the Republic of the Philippines Anke Reiffenstuel



Page 17

COVID-19: One Year Later in ECCP



Page 20

Bouncing Back with Digital Solutions by White Cloak Technologies



Page 22

The Move Towards a Sustainable Future



Page 24

What our members say about us

WE MAKE VISAS EASY

Fast, Efficient and Hassle-free
Visa Processing in the Philippines



Visa Types:
9g (Work)
47A (PEZA)
Tourist Extension
SRRV (Retirement)
13a (Marriage)

Editorial

The COVID-19 pandemic has brought an immense pressure on the world's population and economic health, overwhelmed healthcare systems, and hampered international commerce. A year later in lockdown, the pandemic continues to disrupt our daily lives.

The last 12 months were not business as usual. In fact, it was during this time that some of us had to take a step back, recover, and pivot in order to cope with the ever-changing needs of the business community. It is during such times that the work we are doing as a Chamber is at its most critical. Despite the pandemic, we were able to execute a number of advocacies which include engagements with the Philippine and European government, signed and co-signed position papers, and conducted surveys to assess the impact of the pandemic in the business community among others. The ECCP also helped over 150 companies and individuals who were stranded abroad when travel restrictions were imposed to return to the Philippines, spearheaded talks with the Department of Foreign Affairs, Anti-Red Tape Authority, and Inter-Agency Task Force on Emerging Infectious Diseases (IATF) on the subject of travel restrictions. The Chamber also coordinated with LGUs and key government agencies to facilitate the free flow of goods and business personnel.

Since the onset of the pandemic, we have been consistent in providing valuable information from the purchase of test kits, and now, on the purchase of vaccines. On top of that, we were also able to host a total of 178 webinars with 12,000+ in attendance to discuss the pressing issues of several industries. Head over to page 17 to know more about what has happened over the past year in lockdown here in the Chamber.

On another note, this issue also covers the year for digital transformation. The unprecedented challenges brought by the COVID-19 global health and economic crisis have forced enterprises to adopt new business approaches as well as innovative strategies to thrive amidst the pandemic. Technology played a key role as businesses pivoted by digitizing operations to ensure business continuity and competitiveness. It is for this reason that the ECCP spearheaded a forum series on Digital Transformation and Innovation from August 2020 to November 2020 to highlight topics on building the digital competitive edge, integrating digital technologies to business, innovating to thrive during a crisis, and digitization of financial institutions. Together with the ICT-BPM-KPM Committee, we also hosted webinars on digital policy shifts, internet connectivity, digital data and communications, cryptocurrency, and most recently embracing the e-commerce era in the past month.

On page 18, KPMG, one of the Big Four auditors in the world, expounds more on the year for digital transformation and how cybersecurity is part of our collective digital future. White Cloak Technologies also shares on page 20 on how to bounce back with digital solutions, and how digital tools have been critical for visibility and growth amid the pandemic. Trends & Concepts, our Build and Design Partner, shares a case study on designing for a sustainable retail environment. We also feature in this issue ECCP members who are fulfilling their part in establishing sustainable initiatives for a better future, as well as members sharing their ECCP experience.

We also put the spotlight on Germany as Her Excellency, German Ambassador Anke Reiffenstuel, shares with us her view on the German-Philippine business relations, how she envisions the future business and trade between the two countries, and how the pandemic affected the trade relations between the two countries.

On a final note, we feature the recently held NREB-ECCP REPH100 Launch in Support GEOP, a quick preview on what you need to know about the recently launched ECCP website, updated internal trade fairs calendar on page 39, and join me as we give a warm welcome to our new Annual Partners and members on page 30.

I hope you enjoy this issue of the EuroPH Connect, and as always, thank you for your continuing support. Stay safe and sane!



Florian Gottein
ECCP Executive Director



NREB-ECCP REPH100 Launch in Support of GEOP

16 February 2021 | 10:00am to 11:30am | via Zoom

MAKATI, PHILIPPINES – Energy Stakeholders and Advocates gather at the NREB-ECCP REPH100 Launch.

Last 16 February, various energy stakeholders from the public and private sector, academe, business organizations convened for the REPH100 Launch led by the National Renewable Energy Board and the European Chamber of Commerce of the Philippines.

Inspired by the global RE100 initiative, the REPH100 movement is a private sector-driven effort aimed to support the Green Energy Option Program implemented by the Department of Energy. It adopts a whole-of-society approach to fueling the Philippine energy transition for more inclusive economic recovery.

In his opening remarks, ECCP Director Gerry Constantino stated that the REPH100 initiative provides energy consumers and businesses increased opportunities to

sourcing renewable energy, thereby supporting the national energy agenda of providing access to clean and sustainable energy to Filipinos.

For the National Renewable Energy Board Chairperson Monalisa Dimalanta, REPH100 took inspiration from the RE100 global initiative, to encourage and support local players as well as international players with local presence of various sizes (i.e. small, medium and large enterprises) to shift to 100% renewable energy.

Meanwhile, DOE Renewable Energy Management Bureau Director Mylene Capongcol recognized this step as an important partnership and innovative approach towards “more resilient, reliable and sustainable energy services for the country,” as the agency implements the Renewable Energy Act of 2008 (Republic Act No. 9513) and Energy Efficiency and Conservation Act (RA No. 11285).

Energy Regulatory Commission (ERC) Commissioner Floresinda Digal was also present to extend support to such efforts that harness and optimize the country's renewable sources of energy. Digal conveyed her hope that the “REPH100 movement launch will further strengthen the collaboration between and among all stakeholders and eventually bring positive results towards achieving a successful energy transition.” As the regulator of the electric power industry, the ERC has also shared their next steps on several mechanisms including net metering for off-grid, distributed energy resources rules, GEOP rules, and the Renewable Portfolio Standards or RPS rules.

Private sector representatives also took an active role in the Launch. AC Energy Corporation, First Gen Energy Solutions (FGES), BacMan Geothermal Inc. (BGI) and SN Aboitiz Power, as among the renewable energy suppliers that have been granted GEOP Operating Permits, share the view on the importance of energy producers and consumers strengthening their collaboration. Miguel De Jesus of AC Energy has seen the RE100 initiative transform energy markets across the world and acknowledges the opportunity that lies within the REPH100 movement. FGES' Carlo Vega meanwhile underscored how REPH100's support for RE via the GEOP is in line with the company's aspiration of progressing towards a collaborative and regenerative future. Representing SN Aboitiz Power, Berwyn Rey Diño reaffirmed the company's commitment to renewable and responsible energy in powering stronger communities and a greener nation.

From the consumers' end, several RE100 companies that are represented in the ECCP membership took part by sharing their progress on achieving 100% renewable energy in their global and local operations:

HSBC is committing between USD 750 billion and 1 trillion to drive sustainable transitions over the next 9 years. Its target is for their own operations and supply chain to reach net zero by 2030 and help its customers achieve the same goal by 2050.

Accenture globally, has announced new commitments to sustainability – including industry-leading goals for net-zero emissions by 2025, as it moves to embed responsible business practices in all of its services and across every area of the company.

In pursuit of its commitment to net zero carbon emissions, Nestlé Philippines has shifted to the use of renewable electricity in all its factories in Luzon and its Makati City office. It continues to accelerate actions over its commitment to reduce its environmental footprint. In driving the more efficient use of resources, it consistently reduces energy and water usage despite steady production growth. Nestlé Philippines is the first multinational FMCG in the country to achieve plastic neutrality.

Ahead of its global operation's ambition, Unilever Philippines, since 2019, has been using 100% renewable grid electricity globally, from their factories, offices, R&D facilities, data centres, warehouses, and distribution centres.

Signify Philippines or Philips Lighting, throughout its global operations, has achieved carbon neutrality through the use

of renewable energy. Since 2010, Signify Philippines has actively cut its operational carbon footprint by more than 70%, and in September 2020, achieved full carbon neutrality in its operations.

Marking the milestone initiative, the NREB and ECCP signed a cooperation framework agreement, which outlines the groups' commitment to collaborating on creating awareness on the opportunities and benefits of pursuing a 100% renewable energy powered business and government operations and its impact on climate change mitigation; providing avenue for strengthened consultations with as well as training and capacity building of enterprises and government agencies towards building a vision, strategy and action towards full RE transformation; and working together to expand enterprise and stakeholder engagement in the REPH100 program.

The global RE100 is an initiative by the Climate Group and CDP, which brings together the world's most influential businesses committed to 100% Re power across their global operations. The group of almost 300 companies have a total revenue of over USD6.6 trillion.

CONTACT:

For more information on the REPH100 Initiative, reach out to: Katt Baligod, ECCP (katt.baligod@eccp.com); and the NREB Technical Secretariat (techsec.nreb@gmail.com)



We've given our website a new look, introducing the new ECCP website



Early this year, the ECCP launched a 'new and improved' website to provide its members and stakeholders with more resources and better user experience. The new website gives you an opportunity to get to know the ECCP better by giving you a deeper look into why we're proudly the #ChamberOfChoice.

Know more about our work

Learn more about the work that we do as the voice of the European business community in the Philippines and the role that we play in supporting market access for European businesses as well as in enabling long term economic welfare for the Philippines.



Hear our member stories

What makes the ECCP the Chamber of Choice is our members. We put the spotlight on our 700+ member companies representing thousands of business leaders in the Philippines, Europe, and from various markets worldwide. Know more about the Chamber through the immersive experience of our members.



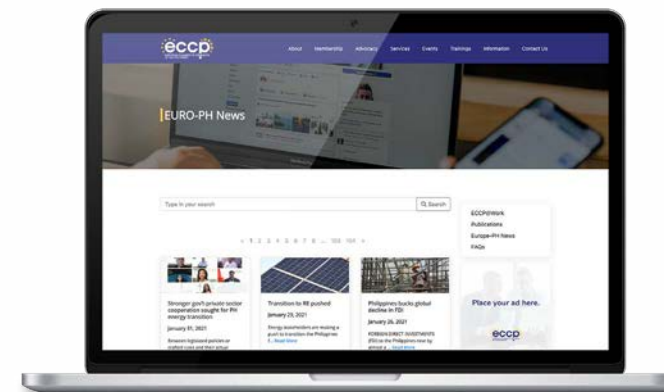
Meet our partners

Our strength lies in the diversity of our network. Meet and exchange views with over 700 local and foreign senior business executives that are active in various businesses and social activities each year in Manila, Cebu, Clark, Cagayan De Oro, and Davao.



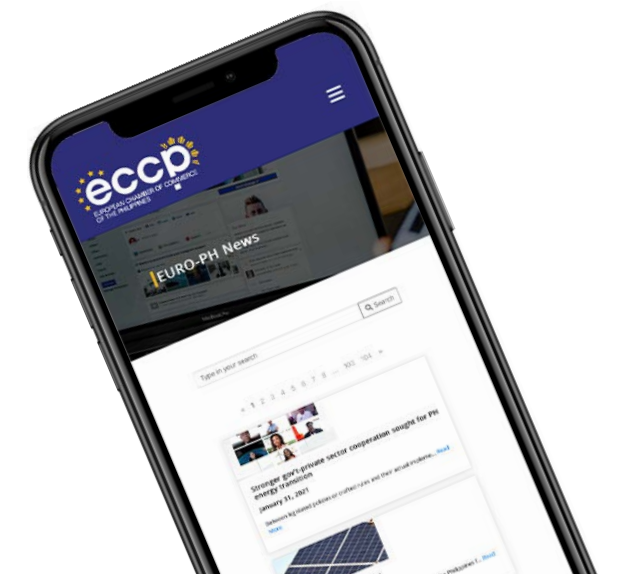
Stay ahead of the news

Always be in the know on the latest news surrounding the European-Philippine business community. Our information center lets you know immediately when there's a breaking story or an update.



Be part of our community

As a membership organization, the ECCP offers a platform and over a 40-year-old network to facilitate business support and opportunities exclusively to its members. Sign up for membership today and be part of the Team ECCP!



[Meet the new ECCP.COM](https://www.eccp.com)

European Country in Focus

Germany



Geographical Location: Located in Central Europe, bordering the Baltic Sea and the North Sea, between the Netherlands and Poland, south of Denmark.

Climate: Germany enjoys a moderate climate. Northwestern and coastal Germany experience maritime climate. The Alpine regions in the extreme south experience mountain climate.

Official Language: German

Government Type: Federal Republic with Parliamentary Democracy

Standard of Living: Human Development Index of 0.939, ranked 4th globally (2019).

Organizations:

- European Union (since 1958)
- United Nations (since 1973)
- North Atlantic Alliance (since 1955)
- Organization for Security and Co-operation in Europe (since 1973)
- European Council, the Organisation for Economic Co-Operation and Development (since 1960, founding member)
- World Trade Organization (since 1995)
- International Monetary Fund (since 1952)

INTERESTING FACTS

- Germany shares borders with nine other countries. Denmark, Poland, the Czech Republic, Austria, Switzerland, France, Belgium, Luxembourg, and the Netherlands.
- Germany has 16 federal states.
- In 2019 about 43% of electricity was generated from renewable sources, such as wind and solar power. In the first half of 2020 this share was over 50% already.
- Germany is the biggest economy of the EU with almost a quarter of the EU's GDP (24.7%) in 2019.
- Germany was ranked the 3rd largest exporting country in the world in 2019.
- Germany ranks 4th in the Nation Brands Index in 2019.
- Germany is the 7th most economically competitive country according to the World Economic Forum's Global Competitiveness Report 2019.
- Germany is the world's premier location for international trade fairs. Two-thirds of the major global industrial events take place in Germany.
- Germany ranks 11th in the 2020 World Press Freedom Index, with a score of 12.16 according to Reporters Without Borders.
- Oktoberfest, the best beer festival in the world, is held in Munich.

FINANCIAL DISTRICT

Home to the European Central Bank (ECB) and Germany's Bundesbank, Frankfurt is considered the financial capital of the Eurozone. All the biggest German and international banks are represented in the city. It boasts itself as a leading figure in financial research and education with renowned universities such as the Goethe University and the Frankfurt School of Finance & Management. Germany is known for its automotive industry yet in recent years, Frankfurt has been establishing itself as an international Fintech hub leveraging the country's tech industry. The Fintech industry has contributed EUR 119 billion to Germany's GDP in 2019. Frankfurt hosts the biggest international trade fairs, the most notably known ones are the Messe Frankfurt Trade Fair and the annual Frankfurt Book Fair in October which is one of the most attended fairs for publishers around the world.

TOP 3 TOURISM DESTINATIONS



BERLIN

The multicultural capital of Germany is filled with rich history, sophisticated architecture, artistry, and music. In the heart of the city is the famous Brandenburg Gate which was once a symbol of division but is now a symbol of unity following the fall of Berlin in November 1989. Nearby is the Gendarmenmarkt square with the German Cathedral, the Konzerthaus concert hall and the Reichstag building. Berlin houses three UNESCO World Heritage sites among them is Museum Island. Art is everywhere in Berlin, from free art exhibitions to contemporary galleries to graffiti art in the streets; creativity just flows in this city. Berlin is also the only city in the world with 3 active opera houses: the Berliner Staatsoper, the Deutsche Oper Berlin, and the Komische Oper. Of course, no one leaves Berlin without having tried Currywurst and Bratwurst paired with the finest German beer.



HAMBURG

The second-largest city in the country has a long history as an independent cosmopolitan harbour city, the maritime capital of Germany. Hamburg is the "green city by the water" with half of the city covered with parks, green spaces, nature reserves, and wooded areas alongside rivers, canals and the busy Port of Hamburg, this city truly blends cosmopolitan life with nature. Along the River Elbe are chains of hotels, restaurants, theatres, and shops. The fish market in Altona offers the best and freshest fish every morning. The Speicherstadt district in the Hafencity inner-city houses the world's largest complex of warehouses. The Elbe Philharmonic Hall is the latest addition in this stunning port city and has since become a symbol of progressive music.



MUNICH

The third largest city and lifestyle capital of Germany is a buzzing, traditional yet cozy place that boasts one of the country's most beautiful squares. Marienplatz at the city center is home to Glockenspiel town hall, the iconic Church of Our Lady, and the Hofbräuhaus beer hall. The people of Munich are also proud of the city's museums, many of which are of international standing, such as the world's biggest science and technology museum the Deutsches Museum and the Pinakothek der Moderne.



SIZE

357,340

square kilometers



POPULATION

83.1 M

approximately



CAPITAL

Berlin

GERMAN TRADE AND INDUSTRY

Majority of Germany's GDP comes from the service sector followed by the industrial sector and agricultural sector. The 4 dominant industries in the country are the automotive, mechanical engineering, chemical, and electrical. The country's main export products are machineries and motor vehicles and parts, each accounting for 16% of the country's exports in 2019. This is followed by chemical and pharmaceutical products, electrotechnical products and electronics. Germany's top export countries are the United States, France, and China. Most exports come from Baden-Württemberg, North Rhine-Westphalia, Bavaria, and Hesse. As of 2019, Germany has the 4th largest GDP in the world.

Interview with German Ambassador
to the Republic of the Philippines

Anke Reiffenstuel



Since first arriving in the Philippines to take up your post as German Ambassador, how have you observed the relations between Germany and the Philippines develop and progress?

The relations between our two countries are solid and have a long tradition. The fact that the Philippine national hero José Rizal had lived in Germany for more than a year is an asset that illustrates the strong relations especially on the people-to-people level. There has always been a rich variety of exchanges ranging from art and culture to politics and business – however, there is room for more, and we are working with both German and Philippine partners to embrace the opportunities and the potential. To get there, we find it important to obtain a better visibility of Germany here in the Philippines, our country's innovation and creativity power, our strengths in new technologies and engineering, in the renewable energies sector, as well as in architecture, design and science, the amazing art scene, the beautiful tourist destinations – just to name a few. The COVID-19 pandemic has been a real challenge to many of our projects but it has also opened up new opportunities like virtual and online formats which we didn't use as much before.

“

The relations between our two countries are solid and have a long tradition.

”

What do German businesses find most attractive about doing business with the Philippines? What do you find is the Philippines' greatest strength that would serve it best when doing business with Europe? What about with its ASEAN neighbors?

The Philippines have several advantages that make it an attractive destination for German and European business interests: the English language proficiency and the Western mindset, stemming from the country's historic relations to Europe and America, are always named first and as the strongest assets of the Philippines. In addition to this, the country is centrally placed within Southeast Asia, making it a potential hub for doing business throughout the region. And with its more than 100 million population – young and consumption oriented, the Philippines also are a promising market. The strong and steady economic growth we have seen in the Philippines and other countries of the ASEAN community over the past years also has a positive impact as well when it comes to business decisions. At the same time however, we must not forget that the Philippines is competing with other countries in the region that have taken considerable efforts in improving the incentives for foreign investors.

Only recently, the German government has adopted its new Policy guidelines on the Indo-Pacific region, thus recognizing the increasing political and economic importance of the region. ASEAN lies at the very centre of the Indo-Pacific region. Its relations to both Germany and the EU are growing ever closer. Our economies are closely connected through global supply chains. Open markets and free trade are crucial for Germany as a trading nation. The share of the broader region in Germany's trade balance now amounts e.g. to over 20 % of our total trade in goods or just under 420 billion Euro (2019). And as the region's share in our trading balance is steadily growing, we emphasize the importance of a coherent network of Free and Comprehensive Trade Agreements in addition to a comprehensive EU/ASEAN agreement. Through these agreements we will be able to eliminate existing obstacles to trade and investment on both sides as well as to agree on important environmental and social standards, climate protection and competition policy, subsidies and the protection of intellectual property.

What do you envision as the future of business and trade between Germany and the Philippines? How do you think both partners can work better together to achieve this vision?

I hope the huge potential for the trade and business relations can be maximized in the future, once the pandemic has been overcome successfully by the international community. We are proud to have a strong and very competent German-Philippine Chamber for Commerce and Industry (GPCCI) here in Manila that has worked very successfully even throughout the pandemic. The strong and reliable cooperation with DTI is an essential precondition for sustainable success in the business relations. Project cooperation with other relevant Philippine partners also underlined the Philippine interest in the German system of vocational training, a key element for the success of the “Made-in-Germany” quality.

I think the area of renewable energies, energy efficiency, and green economy look particularly very promising, since Germany has a lot to offer in this regard, including its comprehensive expertise and technology, and the Philippines is a country that has renewable energy sources in abundance. The pandemic might even serve as a starting point for giving economy concepts a fresh approach.

GPCCI is regularly organizing a variety of webinars – also in cooperation with ECCP – that resonate very well not only among the international business community here in the Philippines but also in Germany and Europe. I am sure that the gateways that have been opened by these virtual means serve as a good starting point for new companies to come to the Philippines.

The German business interest reflected in these webinars etc. has also been confirmed in the recent (first) meeting of the Joint Economic Committee that was held on September 15th, 2020. In this virtual exchange, the companies discussed and identified opportunities for intensified bilateral cooperation. The portfolio covers manufacturing, electronic products, the construction, infrastructure and logistics sectors, agriculture and BPO.

“

In addition to this, the country is centrally placed within Southeast Asia, making it a potential hub for doing business throughout the region.

”

What were the measures taken by the German Embassy Manila in order to cope with the COVID-19 pandemic? How do you build business resiliency?

In the embassy, we have been working in a two-teams model, in order to reduce the risk of the embassy being closed in case a COVID-19 case appears. We have, of course, introduced the home-office format and do meetings virtually. Consular and visa services are being provided on an appointment-only base, with a reduced number of visitors being allowed at the premises. The frequency of cleaning and sanitizing has been increased. The embassy and its staff are fully adhering to the hygiene and safety protocols that have been imposed by the authorities. We have set up sanitizer stations and temperature checks are being done for everyone who enters the building. With our custom-made face masks that bear the embassy logo, we have even given a boost to the corporate identity and team spirit of our staff.

However, I must admit that I find the virtual-only meetings not as productive as real ones. What's really missing is the dynamics that usually develops when people are sitting together and the opportunity to informally exchange with people – things that used to be done during coffee breaks or in the margins of meetings and events. I hope that we will soon have the chance to get back to this option again.

How did the pandemic affect trade relations between Germany and the Philippines?

The lockdown had indeed brought a halt to everything that's based on the actual physical flow of goods since travel and transport restrictions have been massive. Disrupted supply chains have been among the largest threats for the business relations. With Germany having the largest share of the EU trade with the Philippines, the impact on both sides has been immense: In the first six months of 2020, Philippine exports decreased by 26.5 percent to 1,5 billion Euro, whereas German exports to the Philippines decreased by 8 percent to 1 billion Euro. Overall, it is estimated that German exports worldwide will reduce by more than 12 percent in 2020, but growing again by more than 8 percent in 2021.

In surveys done by GPCCI, a majority of companies describe the business conditions, including the mid-term outlook, very challenging. This of course has a clear impact when it comes to investments or the willingness to invest here in the Philippines. Despite this situation, the German-Philippine business community has underlined its continued commitment to maintaining its employees.

With the economy slowly reopening, the trade relations are being revived, but the ongoing travel restrictions pose a huge challenge to the efforts to getting back to healthy and steady trade and business relations, though. At the same time, companies in the BPO business have largely been able to continue their operations – the challenge in this area rather being to establish home-office and other formats that take into account the rules and regulations that have been imposed.

In Germany, the economy has taken up speed, and we are confident that the trade and business relations at the European and international level will see a steady way up in the coming months and years. After a drop of Germany's GDP by 5.8 percent in 2020, we expect a strong growth of about 4.4 percent next year. This positive dynamics will hopefully also boost the business relations between our two countries.

“

Through these agreements we will be able to eliminate existing obstacles to trade and investment on both sides as well as to agree on important environmental and social standards, climate protection and competition policy, subsidies and the protection of intellectual property.

”

COVID-19: One Year Later in ECCP

Here's a quick recap of your Chamber of Choice by the numbers:

WEBINARS

144 advocacy/membership webinars
31 e-learning sessions
12,025 attendees

175



ADVOCACY INITIATIVES

122 Engagements with Philippine government
8 Engagements with European governments
27 Joint Foreign Chambers regular meetings
179 Media relations/engagements
63 ECCP drafted and co-signed position papers and letters
58 Committee Dialogues

MAJOR HIGHLIGHTS/MILESTONES

- First virtual European-Philippine Business Summit
- ECCP awarded by PEZA with the Galing Pinas Ecozone Investment Partnership Award 2021
- ECCP set to launch its inaugural Europa Awards

457



NEW ECCP MEMBERS

62



NEW CORPORATE PARTNERS

(Bosch, PMFTC, Ingenuity)

3



NEW PREMIUM MEMBERS

(Eastern Communications, Holcim, Leechiu, PPI Pazifik, Zachry)

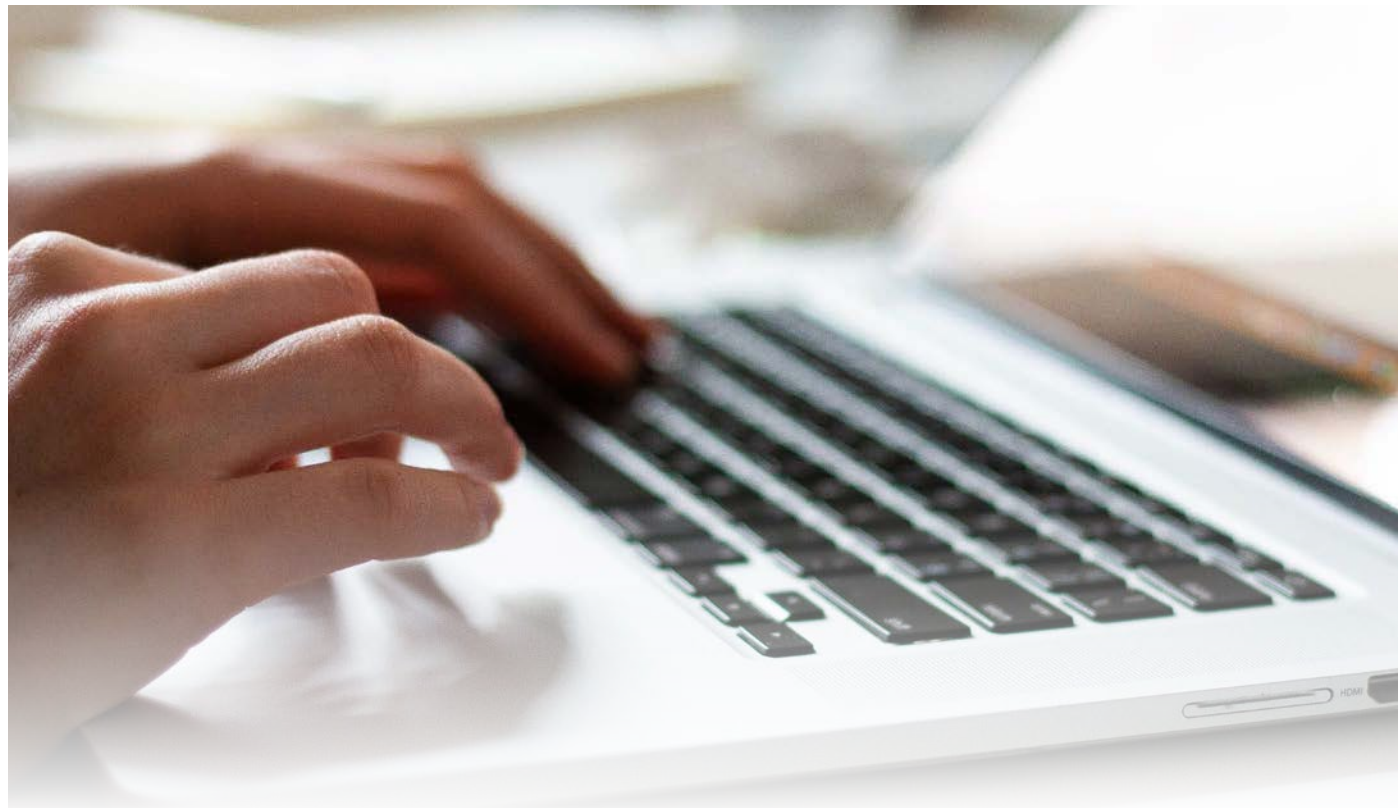
5



MEMBERSHIP RETENTION RATE

92.9%





Bouncing Back with Digital Solutions

White Cloak Technologies

For more than seven months now, businesses in the Philippines have seen through hurdles brought about by COVID-19. New policies to help flatten the curve have made it difficult to operate and secure profits. For business continuity, companies have been forced to take on many years' worth of digital transformation in just a matter of months. And as a result, SMEs and big corporations alike turn to digital solutions to help their survival.

There's a lot of options out there in terms of digital solutions whether you're a business on a tight budget or a company with bigger fund allocation for digital transformation. For SMEs, there are available options that are platform-based. These are not as tailor-fit for their specific business, but certain customizations are allowed. The pricing and payment options are generally flexible as well so it's less riskier to avail.

Look into subscription-based, pay-as-you-go, or transaction-based models. There are different platforms for different uses and departments in the company. There's digital products in HR solutions for timekeeping and payroll, project management and communication tools for teams; email marketing, socmed scheduling, website publishing,

customer relationship management, and many others. Startups and other small to medium sized enterprises can look into these options before going to the costlier custom software development solutions.

If you have deep pockets, you go for custom software development - built from scratch, with features tailor-fit to the business. Companies can benefit from it long-term - especially if they already have a lot of business, they can make a return on investment much faster. It's also more customizable in terms of features, so if ever the business has new offerings or operational requirements, they can be fully implemented within a specific time frame. With custom software, it's easier to generate highly valuable and accurate customer data and execute with agility.

The impact of digital solutions is highly dependent on the type or nature of the business. Digital tools have been critical for visibility and growth amid the pandemic. For some, going online helped them become more efficient, reach more customers, and reduce costs. But for others, going fully digital may be the only way to move forward. Pivoting is a must. Digital solutions are the way to bounce back.



The Move Towards a Sustainable Future



Climate change is real and it's happening fast. The increasing environmental changes brought about by global warming is affecting us more than we think and with the onslaught of the Covid-19 pandemic, we cannot ignore the fact that a sustainable future is the only option if we are to revive the tremendous damages humanity has caused the planet. With the United Nations Sustainable Development Goals (SDGs) as a guiding principle, many public and private enterprises recognize that sustainable practices are becoming imperatives therefore many have aligned their development goals towards fulfilling their part in establishing sustainable alternatives for a better future. Here are some of the sustainable efforts conducted by some of ECCP's Corporate Partners and Premium Members.

Environmental Sustainability

Many of ECCP's partners and members have put environmental sustainability as one of their forefront goals. **Bureau Veritas** is driving sustainability and safety in the oil and gas industry by helping energy providers towards sustainable production. **Nestlé** through the YOUth initiative, equips young people with skills to make agriculture a profitable and sustainable business. The company has also been supporting Filipino farmers by assisting and training them in sustainable farming. **HSBC** created the Pollination Climate Asset Management which will manage funds in projects tackling land degradation, biodiversity loss, and climate change. The **Philippine Nickel Industry Association** allocated a budget for the Water System Level III Project which will address water scarcity of 1,960 individuals. **The Republic Cement** and the **Century Pacific Food, Inc.** are practicing plastic neutrality through co-processing qualified waste, which are then converted as fuel to be used in production. **Syngenta** through its Good Growth Plan is innovating technologies to make agriculture more resilient, sustainable, and carbon neutral. **DSV Air & Sea, Inc.** is continually developing sustainable solutions in cargo transport through their Science Based Targets Initiative. Companies such as **BOSCH**, **GCASH**, **Shell Philippines**, and **San Miguel Corporation** have been conducting tree planting activities and Mangrove rehabilitation in different parts of the country. Clean up efforts have also been undertaken by the member companies such as **Nestlé's** plastic waste eliminations from landfills in Cebu and their collection of soft plastic waste from Tondo, Manila, Payatas in Quezon City, and Rodriguez in Rizal. **San Miguel** held a clean up at Tullahan Tinajeros river which is part of their Manila Bay rehabilitation project.

Sustainable Alternatives

Aside from initiatives on sustainable productions and efforts to reduce further environmental degradation, member companies are also investing on sustainable alternatives. **Coca-cola** signed a joint venture on establishing PETValue, which would be a bottle recycling facility that will ensure that PET plastic packaging is 100% recyclable. **Bridgestone** launched *Ecopia*, a fuel efficient tire that reduces carbon emissions. **GeiserMaclang** advocates for indigenous energy for energy sustainability in response to the pandemic. **ABB** has been developing alternative gases for technologies such as AirPlus insulation gas which reduces the global warming potential (GWP) by almost 100 percent. **AC Energy Philippines** will be adding two new solar plants in Central Luzon which will put the company's solar panel construction to a total of 480 MW. **Buskowitz Energy** powered three poultry farms with rooftop solar installations and gave solar photovoltaic units to 3 farms in Visayas and Mindanao under its build-operate-lease-transfer (BOLT) program. The impacts of the pandemic also pushed companies further to digital innovations. **Accenture's** "Program the Future" aims to match up-and-coming tech savvy individuals with the latest technologies to develop innovative digital solutions. **GCASH's** contactless payment and **HSBC's** digital banking have made transactions easier especially in times of the "new normal."

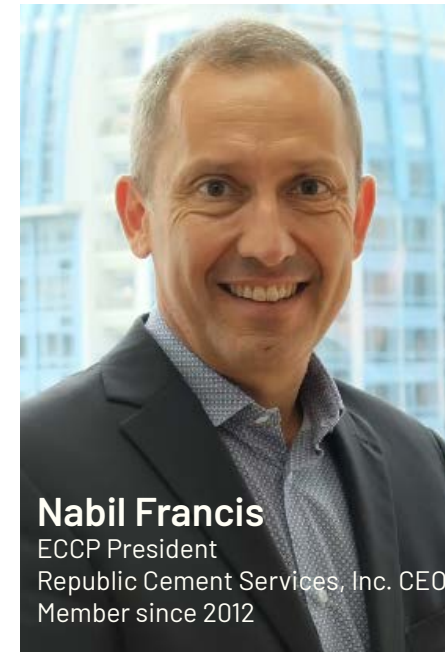
Health

The Covid-19 pandemic also accelerated the need for sustainable development in the healthcare sector. Member pharmaceutical companies such as **Sanofi**, **AstraZeneca** and **Boehringer Ingelheim PH** are advocating for universal access to healthcare and sustainable healthcare solutions. Sanofi's Planet Mobilization program addresses the impacts of pharmaceutical operations on the environment and aims for the company to reduce its CO2 emissions; this goes the same for AstraZeneca's goal to zero carbon emissions. The **Boehringer Ingelheim BE GREEN** program is responsible for the green sustainability activities of the company such as reducing water consumption and CO2 emission reduction as well as energy alternatives.

Although sustainable development in the Philippines still has a long way to go, the various efforts conducted by some of the ECCP's partners and members is a positive sign on the country's move towards a sustainable future. With these in mind, the ECCP encourages its partners and members to invest in the sustainable growth of your business and most importantly to remember that if we don't start now, there may no longer be a future.



What our members say about us

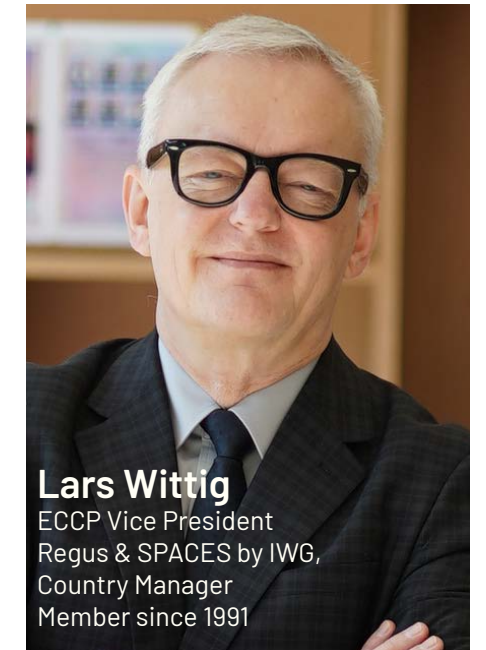


Nabil Francis
ECCP President
Republic Cement Services, Inc. CEO
Member since 2012

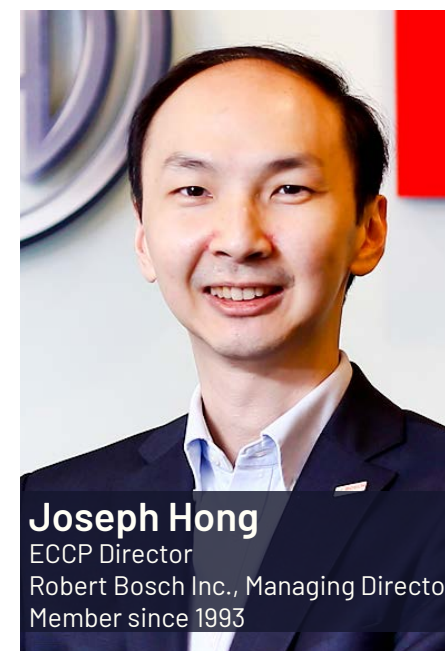
“Despite the challenges brought about by the Covid-19 pandemic, the European Chamber of Commerce of the Philippines continues to actively promote European-Philippine business interest in the country through various efforts such as advocacies, webinars, and business summits. The ECCP is constantly finding new ways to assist and support its members and partners in adjusting to the new normal as well as ensure that they are able to participate in looking for new solutions on how the business sector can move forward after the pandemic. The ECCP not only provides a wide variety of services for its members but also fosters a strong business community.

For Republic Cement, having the ECCP network has proved strategic and most helpful during the ongoing crisis. It allowed us to share knowledge and best practices between members during this unprecedented time, which has proved crucial towards elevating our respective health and safety protocols as well as preserving the health and safety of our colleagues and fellow members. Through our participation in the Sector Committee Meetings and Activities, our membership has given us the opportunity to dialogue with key members of the Philippine government in order to extend our support as well as provide insight from an industry level. We are grateful for the ongoing partnership with the ECCP and look forward to our future collaborations.”

“Know how is very good, but know-who is often better! To attract and justify Foreign Direct Investments, there needs to be easy access to knowledge about the operating environment, and how to build the value chain, ensure CSR compliance, and seek leverage for industry-specific advocacy. ECCP is a proven key player and the only European Organization represented in the Joint Foreign Chamber engaging directly with the Government. For European companies and Embassies, ECCP has proven a track record serving at the gathering point to drive profitability to businesses and inclusive growth to the Philippines. At IWG with Regus and SPACES, we serve private companies and even local and foreign government agencies. We would not be complete in our services without our active engagements with ECCP.”



Lars Wittig
ECCP Vice President
Regus & SPACES by IWG,
Country Manager
Member since 1991



Joseph Hong
ECCP Director
Robert Bosch Inc., Managing Director
Member since 1993

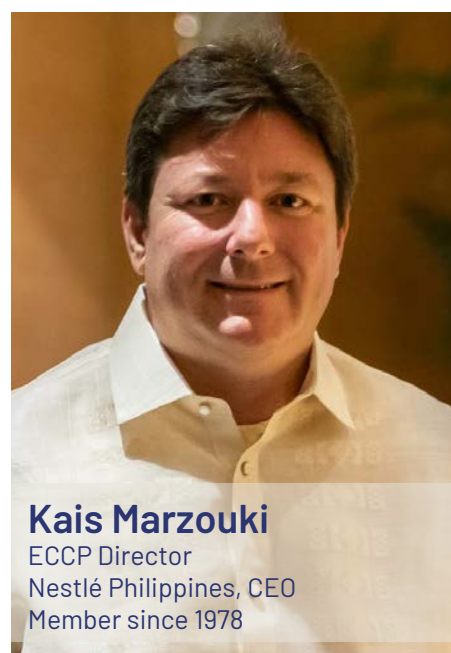
“ECCP is one of the most dynamic chambers in the country in promoting the development of Philippine and European relations and industry. During the current pandemic, the chamber has continued to be very active in connecting with its members and different stakeholders with relevant content and meaningful engagements. ECCP continues to be an effective voice in the business community. Bosch is proud to continue our partnership with the chamber and look forward to many more years of fruitful collaboration and support.”

What our members say about us



“As a “local hero” participating in global trade and a family business at that, the chamber has given us local access to compete and even collaborate with other multinationals in the industry. ECCP’s value during the pandemic really emerged through its agility to provide relevant business tools urgently: centralised, consistent, and accurate information through newsletters, opportunities to create conversations through webinars, and insightful market studies to assist us with our planning. Most importantly, there is a palpable feeling that the chamber really exists to support us, our fellow members and the business community during this challenging time. As a member for 24 years, All Transport Network’s benefits with the ECCP have evolved over the years and this is a testament to how our partnership grows together & remains relevant.”

“In any relationship, trust is an essential factor for it to last. ECCP has lived up to its commitment of providing value to the partnership. I admire the support it gives to members by building a community within, thereby promoting inclusive growth among member partners. We are a beneficiary of this ecosystem, thus, we stayed.”



“The ECCP and Nestlé Philippines share the vision of a robust and prosperous agriculture sector. As Chair of the ECCP Agriculture Committee, Nestlé Philippines is committed to helping build a sustainable and responsible agricultural supply chain in support of farmers. The ECCP is enabling critical synergies between its members and key stakeholders, especially the Philippine government to drive agricultural productivity and diversity. Supported by the ECCP, through our NESCAFE Plan, we are able to share learnings from our involvement with farmers that we hope can inspire other members to pursue collaboration towards achieving business goals and national development.”



“ECCP continues to be an influential and valuable partner over the years. Through the different advocacies of the association, member companies can take part in policymaking that contributes to the overall improvement of the business sector and the economy. Amidst the current national emergency, ECCP has supported us by providing relevant information through its Viber group. Thus, we were able to get our IATF IDs early in the ECQ that helped us continue our operations as an essential sector.”

“Asia is Europe’s largest trade corridor and as the largest bank based on Market Cap Headquartered in Europe plus with our cultural heartland firmly based in Asia, we see the ECCP partnership over the last 42 (since 1978) years as being important to connect with other ECCP members and keeping close to the corridor and new business opportunities between Europe and the Philippines.”



“In a business culture that acknowledges hierarchies, it has been thrilling and an honour to bridge generational gaps and create conversations between top executives & young professionals. To participate and be treated as a peer in ECCP board meetings has been my mini-MBA, a humbling experience. As a chamber, ECCP differs with its extensive scope – throughout industries, networks, capabilities – yet the relationships remain intimate and ATN’s customised needs are always met.”



Graham FitzGerald
HSBC, President & CEO
Member since 1978

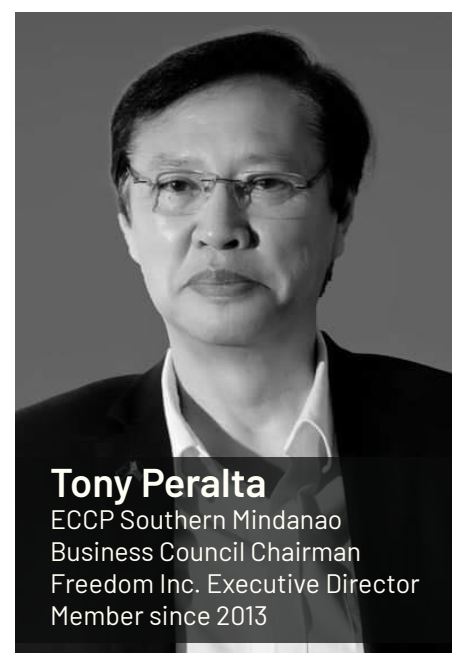
What our members say about us



Erhan Balaban
Turkish Airlines Country Manager
Members since 2016

“Becoming a member of ECCP has been a way for us to grow our brand’s visibility within the European community in the Philippines. Turkish Airlines decided to upgrade our membership category to being an Exclusive Airline Partner last November 2019 because we see the value that ECCP puts to their members, and personalizes the opportunities that they offer to each member company. Despite the pandemic, our brand remains visible within the Chamber, we get priority to sponsor events that are in line with our target market, and more members get to try flying with Turkish Airlines. ECCP also continues to innovate and become a pioneer of many initiatives, one of which is the establishment of an Aviation Committee. Through this Committee, we are able to discuss and get insights on how we address issues that are common in our industry. Becoming a member in ECCP is more than just a membership, it is a partnership as ECCP helps in providing countless opportunities to achieve our business goals.”

“Our membership with ECCP has been a rewarding experience for our organization given their relevant and timely programs and conferences for its members. We have gained a lot from our attendance to the conferences and webinars, giving us a different perspective on the way business is being done here and overseas. Our involvement in the Agricultural Advocacy Committee of the ECCP has provided us with valuable insights on the challenges and opportunities in strengthening the commodity value chains in agricultural communities. This has given a fresh approach towards helping our farming communities in attaining sustainability with the use of modern technology and efficient farming practices.”



Tony Peralta
ECCP Southern Mindanao
Business Council Chairman
Freedom Inc. Executive Director
Member since 2013

BUSINESS OPPORTUNITIES



Swedish company, specialized in bolting solutions, is looking for potential distributors in the Philippines.

A Swedish company has been providing customers with high-quality, safe and innovative bolting solutions since 1982. They’re offering solutions by brand – original wedge-locking technology, multi-jackbolt tensioning technology, permanent solution to lug wear, and Hydraulic bolting solutions.



German Cosmetics company is looking for one exclusive distributor in the Philippines.

A German cosmetics company with over 40 years of experience and a leader in marine cosmetics, is looking for one exclusive distributor in the Philippines. The products included are in the range of Anti-Aging Care, Young Care, Cosmeceuticals, Vegetarian Care, Men Care, and Sun Care.



Portuguese manufacturer of cork products is looking for prospective buyers.

A Portuguese company specializing in production and representation of cork related products is looking for a distributor for their fashion products, Moroccans, cork furniture and cladding products, and wall insulation.



Belgian manufacturer of lubricating oils is looking for financially strong business partners to distribute its products in the Philippines.

A Belgian Independent lubricants company has over 60 years of experience and expertise in lubricants with a core focus on passenger cars, light duty vehicles, heavy duty vehicles (on- and-off road), motorcycles and leisure boats.



British company is looking for distributors of their light-based beauty devices.

They are a global expert brand dedicated solely to design, develop, and manufacture light-based beauty devices. They are looking for local distributors of the most advanced IPL technology in the market - IPL (intense pulsed light) hair removal products for use in the home.

If interested in becoming a partner, we would love to talk to you. Please send us an email to gigi.deleon@eccp.com or visit www.eccp.com for more information. We are looking forward to hearing from you.

NEW MEMBERS CORNER

Corporate Partner



Software company that builds world-class applications across a variety of platforms and industries. We partner with startups, creative agencies and enterprises to create defining solutions that transform brands, grow businesses and make people's lives better.

Premium Members



Holcim Philippines, Inc. is one of the leading construction solutions companies in the country. The company has a wide range of innovative construction solutions that help home owners to large contractors in their building needs. With cement manufacturing in La Union, Bulacan, Lugait, and Davao, mobile concrete ready-mix facilities and aggregates business backed by a strong nationwide network of dealers, Holcim Philippines is reliable partner of builders in the country. Holcim Philippines is also committed to highest standards of sustainable operations and manufacturing excellence.



Eastern Communications is the premier telecommunications company in the Philippines. Pioneering the first data center in the country, Eastern Communications has built a reputation for trail blazing paths for connectivity in this part of the Pacific. Its 140-year legacy conveys long-standing partnerships with industry players, government agencies, institutions, small- and medium-sized enterprises, and, today, even households.

Regular Members



BioGrow is the leading manufacturer of cocopeat based growing media in Sri Lanka, India, Brazil and the Philippines. The substrate created by growers for growers.



British Embassy

Department for International Trade (DIT) helps UK-based companies succeed in the global economy. We also help overseas companies bring their high-quality investment to the UK's dynamic economy.

Regular Members



First wire manufacturing company in the Philippines to use steam process in the production of XLPE automotive wires. ISO 9001-2001 & TS 16949 certified.



World leader in prescription lenses, Essilor is committed to providing solutions and protecting the vision of over 7.4 billion people worldwide. From minor discomfort to serious medical conditions related to your eyes, vision disorders are a global problem. Through our wide range of vision products and solutions, we aim to protect and correct the vision of everyone affected.



Iranun Foundation College, Inc. is a private school in Kapatagan, Lanao del Sur. The school is committed in providing educational opportunities to the residents in Kapatagan and nearby areas, especially the disadvantaged youth. It strives to be a medium of promoting peace and of having community service programs.



KAERTECH

Kaertech provides full turnkey services with state-of-the-art product design and advanced manufacturing services. Deep Consumer Electronics & Internet Of Things experience, designing Connected Objects with Agile Manufacturing capabilities and Effective Production systems a ability to design for mass production and to bootstrap disruptive IoT projects with: A Western minded approach, An Asian supply chain and manufacturing cost base, Japanese inspired design and quality processes.



In over 100 countries worldwide our trucks are supporting a safer environment on airports, cities and villages, as well in military areas and (petro) chemical industries. We design, engineer, produce, test and re-design a safer tomorrow within our own production facility in Wanroij, The Netherlands.



Wind and solar renewable energy developer, constructor and operator. We were founded in Dublin, Ireland in 2008 and now have c.300 employees over five continents.



Mead Johnson develops and markets safe, high quality, innovative products that help meet the nutritional needs of infants and children. With more than 70 products in over 50 countries, Mead Johnson products are trusted by millions of parents and healthcare professionals around the world.



Dedicated to the improvement of sustainable mobility, Michelin designs, manufactures and sells tires for every type of vehicle, including airplanes, automobiles, bicycles, earthmovers, farm equipment, heavy-duty trucks and motorcycles. Michelin also offers a full range of innovative services and solutions that help make mobility safer, more efficient and more environmentally friendly.

Regular Members



Spencer Group

MC Spencer Group is a group of companies involved in management, consulting and construction of energy projects in Asia.



Promote alternative livelihood from Marayag Lake as well as advocate for peace in their community.

Traxerve, Inc.

Imports/register Natural Green and Nutrifluent & relies its marketing and distribution.

WHITE & CASE

White & Case is an international law firm that serves companies, governments and financial institutions. Our long history as a global firm means we are uniquely placed to help our clients resolve their most complex legal challenges wherever they are.



Traxion exists to help elevate the social-impact quotient (SIQ) of every organization it works with. It is moving to initiate the change in the transaction landscape by building an ecosystem of enablers that will seamlessly transact and interoperate on a distributed network, using cashless forms of payment.

Associate Members



The As-salihein Integrated School Foundation, Inc. envisions to inculcate the mind and hearts of our learners to the total Islamic values as based on the life and guidance of Prophet Mohammad.



The Bachelor's Degree of Binnor Pangandaman Integrated College is a three-year (trimester) program designed to provide an excellence-class bachelor's degree that is not only nationally accredited but also globally competitive, to produce graduates who will be professionally competent, morally upright and socially responsible contributors to national development.



The Canadian Trade Commissioner Service in Manila works with Canadian commercial interests to maximize their potential in the global marketplace. We deliver on this commitment through building Canadian awareness of the challenges and opportunities presented by global commerce; assisting Canadian businesses to compete successfully for global opportunities; and, promoting Canada as a globally competitive location and partner for investment, innovation and value-added production.



CPCFI is an institution of higher learning founded in response to the persistent need of our youth for quality education and its existence is motivated by the philosophy that right education imbued with moral values is the best solution to human miseries.

Associate Members



Colegio De Upi, Inc. is offering the following courses that are accredited by TESDA: Electrical Installation and Maintenance NC II, BS in Criminology and BS in Information Technology.



We are the leading company in Oral Care Products, providing hair care and home care products. Based in New York as the main headquarters, Colgate-Palmolive has expanded its operations to various countries employing more than 34,000 people, constantly innovating and giving consumer satisfaction. Values that the company continues to uphold are Caring, Teamwork and Continuous improvement.



A leading business travel technology company, that specializes in the development of travel management systems for business companies and organizations.



Ecokil Pest Control, Inc have over 50 years international pest control experience and technical expertise. Is an International HACCP and ISO9001 Quality Management Certified. It's service delivery and reporting compliance to international standards. Fully licensed and insured. Provides electronic service reporting inclusive of photos that can be emailed to multiple end users at the completion of every service. Offers free site survey and quotation. Free on-site customer training courses. Sponsor and support local charities & schools. 100% money back guarantee (subject to terms and conditions). Uses a combination of technical innovation and premium branded chemicals means better service outcomes and less services per year resulting in cost savings for our clients.



To maintain Cotabato Light & Power Company's position as one of the most efficient electric utilities in the Philippines, dedicated to constantly improve customer service, and responsive to the needs of its team members and host communities.



ENTHUSIASTIC COLLEGE



A German multinational automotive manufacturing company headquartered in Wolfsburg, Lower Saxony, Germany and indirectly majority owned by Austrian Porsche and Piëch families.



Gani L. Abpi College Incorporated aims to maintain a high standard of education and to strengthen the Islamic faith.

Associate Members



Illana Bay Integrated Computer College Inc. is a Higher Education Institution which undertake specialized training activities for TESDA accredited programs.



Inspiro is the outsourcing specialist with a network of 32,000 customer champions across 51 strategic locations. We deliver multi-lingual, end-to-end, value-driven CX solutions to the world's leading brands, enabling our clients to optimize processes, exceed metrics, and surpass overall customer satisfaction. Inspiro is owned by Relia, a member of Japan's Mitsui Group.



Higher education providers for muslim needs in the Philippines.

KAIZEN LEADERSHIP ASIA

The Certification in Kaizen Leadership Program is a hands on 6-week, 30-hour online leadership and management that prepares participants to lead the complex challenge of driving effective organizational change in the simplest, fastest and most sustainable way possible.



Mahardika Institute of Technology, Inc. is a Higher Education Institution which undertake specialized training activities for TESDA accredited programs.



MAMISA is one of the most recognizable schools in Marawi City. Established in the year 2006, MAMISA is one of the pioneering schools in the Philippines to teach Arabic, English and Science Education.



Marawi Islamic College is a non-profit, non-sectarian private school situated in the heart of Marawi City. MIC's flagship program is education courses but the quality of its other degree programs remain stable sustained by acquiring modern and timely teaching methodologies.



Growing seaweed for pharmaceuticals and reduction of methane for ruminants. Creating valued employment in poorer coastal communities.

Associate Members



Menarco Development Corp. creates spaces and places that reward the Filipino with exemplary experiences that delight the head, heart and hands.



Mindanaoan Integrated Academy is a higher educational institution committed to provide quality education and to be the center of excellence.



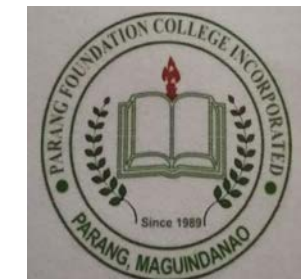
MULTISYS TECHNOLOGIES CORPORATION (MULTISYS) is a software engineering solutions firm that provides a wide range, cost-effective, and full scale service to tailor-fit and empower businesses.



MMICA is named after the Muslim in Mindanao which hopefully may serve as a means in a continued search for quality, relevant and responsive education among the Muslim in the Philippines.



The Philippine Muslim Teachers' College (PMTTC) aims to be recognized as the premium educational institution in Mindanao at excellence with the country's leading learning institution offering tertiary education.



PARANG FOUNDATION COLLEGE



Pryce Gas LPG is very affordable, it gives comfort to the household end user and it provides safer operation than the other brand. Also it offers free delivery nationwide.



"Recognised as one of the best casual dining places in the Makati CBD, worth going to regularly due to its calming ambiance, exceptional service and very good quality of cuisine prepared to a high standard."

Associate Members



THE SLEEP SPECIALIST

RGC Foam Group is today's largest manufacturer of commercial and automotive polyurethane foam products in the country. Through world-class manufacturing practices and a strong culture of excellence, RGC Foam Group has become the most dominant player in the local foam industry and one of the leading foam-makers in Southeast Asia.



Recognised as one of the best casual dining places in the Makati CBD, worth going to regularly due to its calming ambiance, exceptional service and very good quality of cuisine prepared to a high standard.



SAL Foundation College Inc. is a non-stock and non-profit higher educational institution of BARMM. It specializes in criminology and education.



A SaaS end-to-end payroll automation company that provides enterprise payroll system software for small, medium and large businesses.



A private Catholic research and coeducational basic and higher education institution run by the Dominican Sisters of the Trinity in Davao City since 1956.



See's International Food Manufacturing Corp is a proud Filipino company. Originating from Davao, the company is a certified exporter of the finest Banana Chips from the Philippines.



Share Treats Innovation Corporation offers a robust suite of rewards platform that offers our clients with multifaceted project executions on HR, Recruitment, Sales, and Marketing. We help them successfully reward their employees and customers alike.



The mission of SKCI is to educate children to become good citizens and members of the Muslim Ummah.

Associate Members



Thermal Aircon Solutions Corp. provides total air-conditioning systems preventive maintenance services, repairs, supply and installation of equipment and parts, and all inherent services.



VMC Asian College Foundation, Inc. is a Technical Vocational Institution which undertake specialized training activities for TESDA accredited programs such as Cookery NC II, Driving NC II, Electrical Installation & Maintenance NC II, Automotive Servicing NC II, Housekeeping NC II, Motorcycle/Small Engine Servicing NC II, Electronics Products Assembly and Servicing NC II, Automotive Servicing NC I, HEO (Backhoe Loader) NC II.



WAO INTEGRATED ACADEMY

Foreign-based Member



AVCO Legal is a law firm with offices in Portugal, Spain, Italy and Malaysia (through AVCO Corporate Services). We assist on a wide variety of matters such as corporate and commercial, tax, labour, immigration and real estate.

Individual Members

- Allan Millar
- Francisco Milan
- Leonardo Bruge
- Lourdes Utchie Angeles
- Toff Rada
- Rey Untal

GO GLOBAL WITH US.

ECCP PUBLICATIONS AND DIGITAL

Whichever publication you select with this powerful marketing opportunity, you're sure to benefit from establishing your brand through the ECCP network.

For inquiries, you may contact us at

publications@eccp.com or **+632 8845 1324**

or set a meeting to discuss a customized marketing solution.

2021 INTERNATIONAL TRADE FAIRS

JAN

BAU
Architecture, Materials, and Systems
13-15 | Hybrid

FEBRUARY

ISPO MUNICH
Sports Business
01-05 | Virtual

SPRING FAIR @ HOME
Home and Living, Giftware
08-10 | Virtual

FASHION TOGETHER
Fashion and Retail
23 | Virtual

MARCH

H+H COLOGNE
Leisure Time and Family
26-28 | Virtual

INTERZUM GUANGZHOU
Furniture, Interiors, and Design
28-31 | Guangzhou, China

IAW
Tools and Technology
APRIL / MAY | Cologne, Germany

HANNOVER MESSE
Industrial Technology
12-16 | Virtual

IE EXPO CHINA
Environmental Technology Solutions
20-22 | Shanghai, China

ANUFOOD CHINA
Food and Technology
21-23 | Virtual

INSURENXT CGN - DIGITAL
Digital Media and Entertainment
21-22 | Virtual

APRIL

WINE & GOURMET JAPAN
Food and Technology
21-23 | Tokyo, Japan

TRANSPORT LOGISTIC
Logistics, Mobility, IT, and Supply Chain
04-06 | Virtual

INTERZUM
Furniture, Interiors and Design
04-07 | Cologne, Germany

MAY

DOMOTEX
Flooring
19-21 | Virtual

MAY

THAIFEX - ANUGA ASIA
Food and Technology
25-29 | Hybrid

SPOGA+GAFA
Leisure Time and Family
30-01 June | Cologne, Germany

ANGA COM
Digital Media and Entertainment
08-10 | Cologne, Germany

ALIMENTEC
Food and Food Technology
08-11 | Bogota, Colombia

PUERI EXPO
Furniture, Interiors and Design
06-09 | São Paulo, Brazil

FIT 0/16 (SUMMER EDITION)
Leisure Time and Family
06-09 | São Paulo, Brazil

DEUTSCHE VET
Health
11-12 | Cologne, Germany

EINSTIEG COLOGNE
Art, Culture and Education
11-12 | Cologne, Germany

TRANSPORT LOGISTIC CHINA
Logistics, Mobility, IT, and Supply Chain
16-18 | Shanghai, China

JUNE

IVT EXPO
Mobility
29-30 | Virtual

AOSC
Health
02-11 | Virtual

RDA GROUP TRAVEL EXPO
Leisure Time and Family
06-07 | Cologne, Germany

OUTDOOR BY ISPO
Outdoor and Sports Industry
06-08 | Hybrid
*with year-round platform

JULY

PLASTIC FREE WORLD CONFERENCE & EXPO
Tools and Technology
16-17 | Cologne, Germany

AUG

GAMESCOM
Digital Media and Entertainment
25-29 | Cologne, Germany

CARE EXPO THAILAND
Health
02-05 | Bangkok, Thailand

ANNAPOORNA - ANUFOOD INDIA
Food and Food Technology
06-08 | Mumbai, India

DMEXCO
Digital Media and Entertainment
07-08 | Hybrid

LABVOLUTION
Laboratory Technology
07-09 | Hybrid

KIND + JUGEND
Leisure Time and Family
09-11 | Cologne, Germany

ANUTEC - INTERNATIONAL FOODTEC INDIA
Food and Food Technology
15-17 | Mumbai, India

IE EXPO GUANGZHOU
Environmental Technology Solutions
15-17 | Guangzhou, China

CEMAT RUSSIA
Logistics
21-23 | Moscow, Russia

HARDWARE FORUM ITALY
Tools and Technology
22-23 | Milan, Italy

SEPTEMBER

IDS
Health
22-25 | Cologne, Germany

IFAT INDIA
Environmental Technology Solutions
28-30 | Mumbai, India

LIGNA
Woodworking and Wood Processing
27-01 Oct | Hybrid

2021 INTERNATIONAL TRADE FAIRS

CHINA INTERNATIONAL HARDWARE SHOW

Tools and Technology
08-10 | Shanghai, China

EXPO REAL

Real Estate and Investment
11-13 | Hybrid

GAMESCOM ASIA

Digital Media and Entertainment
14-17 | Singapore

CEBIT ASEAN THAILAND

IT
19-20 | Virtual

IFAT EURASIA

Water, Sewage, Refuse and Recycling
21-23 | Istanbul, Turkey

IBA

Baking and Confectionery
24-28 | Munich, Germany

HEAT TREATMENT CONGRESS

Tools and Technology
26-28 | Cologne, Germany

AQUANALE

Leisure Time and Family
26-29 | Cologne, Germany

FSB

Leisure Time and Family
26-29 | Cologne, Germany

OCTOBER

CEMAT ASIA

Logistics
26-29 | Hybrid

TRAUDICH

Leisure Time and Family
30-31 | Cologne, Germany

IFAT AFRICA

Water and Wastewater, Laboratory and
analytical Industries
02-04 | Johannesburg, South Africa

FENESTRATION BAU

Windows, Doors, and Facades
Technology
02-05 | Shanghai, China

YUMMEX MIDDLE EAST

Food and Food Technology
07-09 | Dubai, United Arab Emirates

ANDINA PACK

Food and Food Technology
09-12 | Bogota, Colombia

PROFESSIONAL MOTORSPORTS WORLD EXPO

Mobility
10-12 | Cologne, Germany

LOGITRANS

Transport and Logistics
10-12 | Istanbul, Turkey

WIN EURASIA

Logistics, Automotive, Energy, Metal
Working & Welding, Surface Technology
10-13 | Istanbul, Turkey

IDD SHANGHAI

Furniture, Interiors and Design
Shanghai, China

EUROPEAN ROTORS

Mobility
16-18 | Cologne, Germany

PRODUCTRONICA

Electronics Development Production
16-19 | Munich, Germany

EXPONATEC COLOGNE

Art, Culture, and Education
17-19 | Cologne, Germany

NOVEMBER

JFEX

Processed Food
17-19 | Osaka, Japan

COLOGNE FINE ART & DESIGN

Art, Culture, and Education
17-21 | Osaka, Japan

ART COLOGNE

Art, Culture, and Education
17-21 | Cologne, Germany

ABSOLVENTENKONGRESS

Art, Culture, and Education
Cologne, Germany

PMREXPO

Digital Media and Entertainment
23-25 | Cologne, Germany

NOVEMBER

VDS-FIRESAFETY COLOGNE

Tools and Technology
08-09 | Cologne, Germany

SIGGRAPH ASIA

Digital Media and Entertainment
14-17 | Tokyo, Japan

DECEMBER



For more information, contact us at (632) 8845-1324 or jackie.diola@eccp.com

fairs&more a subsidiary of eccp
GO GLOBAL WITH US. EUROPEAN CHAMBER OF COMMERCE OF THE PHILIPPINES

Official Philippine Representative of

